INDUSTRIAL DEVELOPMENT

CATALOGUE OF CAPABILITIES 1992

INDUSTRY DIVISION
410 - 155 CARLTON STREET
WINNIPEG, MANITOBA R3C 3H8
CANADA
TELEPHONE: (204) 945-2456
FAX: (204) 957-1793

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WESTELL
WESTERN PROPELLER (WINNIPEG) LTD.
WESTLAND STEEL PRODUCTS LTD.
WILSON AUTO ELECTRIC LIMITED

COMPANY NAME: ABESCO LTD.

MAILING ADDRESS: 566 Dobbie Avenue
Winnipeg, Manitoba
R2K 1G4

CONTACT: A. Swiridjuk **TITLE:** President

CONTACT: J. Veitch **TITLE:** General Manager

TELEPHONE: (204) 667-3981 **FAX:** (204) 663-8708

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1964

PRINCIPAL PRODUCTS OR SERVICES:

Structural steel, steel joists and metal fabrication

ANNUAL SALES: $10-12 million **MARKET AREA:** Ont, Man, Sask, & NWT

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 60-100 **PRODUCTION EMPLOYEES:** 35

TOTAL PLANT AREA: 22,000 sq. ft. **PRODUCTION:** 18,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: The construction and mining industries.

COMPANY NAME: ACME CHROME FURNITURE LIMITED AND ACCRO FURNITURE INDUSTRIES

MAILING ADDRESS: 211 Hutchings Street
Winnipeg, Manitoba
R2X 2R4

CONTACT: T. Clark **TITLE:** President

TELEPHONE: (204) 633-8432 **FAX:** (204) 694-5586

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1946

PRINCIPAL PRODUCTS OR SERVICES:

Steel, residential and contract furniture for educational, hospitality, health care and business facilities.

ANNUAL SALES: $5 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 62 **PRODUCTION EMPLOYEES:** 45

TOTAL PLANT AREA: 60,000 sq. ft. **PRODUCTION:** 45,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Approved supplier to the federal government, Ministry of Transport and many crown corporations (ie. Manitoba Telephone System, Manitoba Hydro, etc.) School Boards.

CUSTOMERS INCLUDE: Residential - major independent and national department stores. Contract Furniture - universities, hospitals, school divisions, A & W Food Services, Ramada Renaissance Hotels and government agencies indicated above.

COMPANY NAME: ACME FURNITURE MANUFACTURING INCORPORATED

MAILING ADDRESS: Box 396
Winnipeg, Manitoba
R2X 2P8

PLANT ADDRESS: 450 Sheppard Street, Winnipeg

CONTACT: G. Ubell **TITLE:** President

TELEPHONE: (204) 633-9840 **FAX:** (204) 694-6521

TYPE OF OPERATION: Manufacturing & Distribution

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1954

PRINCIPAL PRODUCTS OR SERVICES:

Upholstered furniture, bedding (mattresses/box springs).

ANNUAL SALES: $5 million **MARKET AREA:** Canada

MILITARY CERTIFICATION: N/A **QA PROGRAM:** No

TOTAL EMPLOYEES: 60 - 70 **PRODUCTION EMPLOYEES:** 50 - 60

TOTAL PLANT AREA: 70,000 sq. ft. **PRODUCTION:**

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: Furniture retailers, hospitality industry, government, commercial, etc.

COMPANY NAME: ACME WELDING & SUPPLY (77) LIMITED

MAILING ADDRESS: 833 Mission Street
Winnipeg, Manitoba
R2J OA4

CONTACT: W. Whaley **TITLE:** President

CONTACT: D. Whaley **TITLE:** Sales Manager

TELEPHONE: (204) 233-4837 **FAX:** (204) 235-0322

TYPE OF OPERATION: Steel Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1953

PRINCIPAL PRODUCTS OR SERVICES:

Steel plate fabrication, pressure vessels, heat exchangers, stainless and nickel steels

ANNUAL SALES: $3 - 4 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 20 - 49 **PRODUCTION EMPLOYEES:** 20 - 40

TOTAL PLANT AREA: 15,200 sq. ft. **PRODUCTION:** 13,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Heavy plate fabricating capability (1500 ton hydraulic press brake), welding - submerged ARC, MIG & TIG

CUSTOMERS INCLUDE: Mining, pulp and paper, chemical, hydro-electric, construction and industrial industries.

COMPANY NAME: ADVANCED COMPOSITE STRUCTURES (1990) INC.
- A.C.S. COATINGS INC.

MAILING ADDRESS: 1686 Dublin Avenue
Winnipeg, Manitoba
R3H 1A8

CONTACT: Bruce Anning **TITLE:** Vice-President Technical Operations

CONTACT: Jim Anning **TITLE:** Controller

TELEPHONE: (204) 694-1942 **FAX:** (204) 694-3524

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1988

PRINCIPAL PRODUCTS OR SERVICES:

Repair and remanufacture of composite structures relating to the aviation (fixed and rotary wing) industry.

ANNUAL SALES: $1 - 2 million **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 24 **PRODUCTION EMPLOYEES:** 16

TOTAL PLANT AREA: 12,000 sq. ft. **PRODUCTION:** 8,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Composite repair technicians, Q.C. inspectors, engineering heated and fully controlled bonding presses and tables, core milling, fully programable heat controller units.

CUSTOMERS INCLUDE: DOT Repair Station #39-89, Authorized Technical Control for Eurocopters France (Aerospatiale), Boeing, Canadian Helicopters, Bristol, Unisys, Universal Helicopters, Mid West Helicopters, Franklin Enterprises, S.E.D. Systems, Saskatoon Machine Works, Carte International, Bay Bronze, New Flyer.

COMPANY NAME: AERO RECIP (CANADA) LIMITED

MAILING ADDRESS: 545 Ferry Road
Winnipeg, Manitoba
R3H OT5

CONTACT: A. Gregorash **TITLE:** General Manager

CONTACT: L. Ralkie **TITLE:** Sales Manager

TELEPHONE: (204) 788-4765 **FAX:** (204) 786-2775

TYPE OF OPERATION: Aircraft Engine Overhaul Facility

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1988

PRINCIPAL PRODUCTS OR SERVICES:

Aircraft engine overhaul and repair, aircraft accessories overhaul and repair, aircraft cylinder overhaul and repair.

ANNUAL SALES: $5 million **MARKET AREA:** Spain, Canada, USA, UK

MILITARY CERTIFICATION: Yes **QA PROGRAM:** As per Transport Canada

TOTAL EMPLOYEES: 45 **PRODUCTION EMPLOYEES:** 30

TOTAL PLANT AREA: 23,000 sq. ft. **PRODUCTION:** 19,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

D.O.T. Approval #[illegible]-89

CUSTOMERS INCLUDE: Some 600 customers across Canada

COMPANY NAME: AEROTECH INTERNATIONAL INCORPORATED

MAILING ADDRESS: 100 Eagle Drive
Winnipeg, Manitoba
R2R 1V5

CONTACT: C. Meub **TITLE:** Business Manager

CONTACT: F. Koch **TITLE:** Export Marketing

TELEPHONE: (204) 633-1999 **FAX:** (204) 694-1612

TYPE OF OPERATION: Manufacturing, single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1973

PRINCIPAL PRODUCTS OR SERVICES:

Portable heaters and airline ground support equipment

ANNUAL SALES: $7 million **MARKET AREA:** International

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 26 **PRODUCTION EMPLOYEES:** 16

TOTAL PLANT AREA: 40,000 sq. ft. **PRODUCTION:** 15,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: U.S. Air Force, Canadian Armed Forces, Air France, United Airlines, Korean Airlines, Japan Airlines, Alaskan Airlines, Royal Navy and Royal Air Force

COMPANY NAME: ALCATEL CANADA WIRE

MAILING ADDRESS: 1397 Buffalo Place
Winnipeg, Manitoba
R3T 1L6

CONTACT: Neal Curry **TITLE:** Director, Operations

CONTACT: Tony Cantafio **TITLE:** Regional Sales Manager

TELEPHONE: (204) 452-4312 **FAX:** (204) 475-4677

PARENT COMPANY: Alcatel Canada Wire

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1910

PRINCIPAL PRODUCTS OR SERVICES:

Fibre optics, electrical wire, cable and accessories for the communications, industrial, commercial, power utility and construction industries

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 238 **PRODUCTION EMPLOYEES:** 170

TOTAL PLANT AREA: 195,000 sq. ft. **PRODUCTION:** 180,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Relative to manufacturing of plastic insulated conductors. In-house R&D facility. Manufacture of fibre optic cable.

CUSTOMERS INCLUDE: Major telephone and power utilities, government agencies

COMPANY NAME: ALL-FAB BUILDING COMPONENTS INC.

MAILING ADDRESS: 1755 Dugald Road
Winnipeg, Manitoba
R2J 0H3

CONTACT: Erv Wall **TITLE:** V.P. Production

CONTACT: Blaine Reimer **TITLE:** V.P. Marketing

TELEPHONE: (204) 661-8880 **FAX:** (204) 661-6973

TYPE OF OPERATION: Manufacturing & Distribution

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1970

PRINCIPAL PRODUCTS OR SERVICES:

Manufacturer of roof and floor trusses, wall panels, building components, pallets, boxes, crating and distribution of related building materials

ANNUAL SALES: $6 million **MARKET AREA:** Manitoba, W. Sask., N.W. Ontario

MILITARY CERTIFICATION: N/A **QA PROGRAM:** N/A

TOTAL EMPLOYEES: 60 **PRODUCTION EMPLOYEES:** 40

TOTAL PLANT AREA: 30,000 sq. ft. **PRODUCTION:** 25,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

N/A

CUSTOMERS INCLUDE: Homebuilders, retailers, contractors, manufacturers, and distributors

COMPANY NAME: ALPHAIR VENTILATING SYSTEMS INC.

MAILING ADDRESS: 1221 Sherwin Road
Winnipeg, Manitoba
R3H 0V1

CONTACT: F.W. Sellers **TITLE:** President

CONTACT: D.M. Gardiner **TITLE:** Customer Services Manager

TELEPHONE: (204) 694-6666 **FAX:** (204) 694-6204

TYPE OF OPERATION: Machinery manufacturer & fabricator

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1985

PRINCIPAL PRODUCTS OR SERVICES:

Air moving equipments - fans and blowers. Concrete production machinery (separate division)

ANNUAL SALES: $8 million **MARKET AREA:** Canada & export

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 84 **PRODUCTION EMPLOYEES:** 54

TOTAL PLANT AREA: 56,500 sq. ft. **PRODUCTION:** 6,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: Mining companies, industrial processors, mechanical contractors

COMPANY NAME: AMSCO CAST PRODUCT INCORPORATED

MAILING ADDRESS: 35 Mercy Street
Selkirk, Manitoba
R1A 1N5

CONTACT: R. Ptashnik **TITLE:** Works Manager

CONTACT: F. Loane **TITLE:** Sales Manager

TELEPHONE: (204) 482-4442 **FAX:** (204) 482-8980

PARENT COMPANY: Amalloy Corporation, Goshen, New York

TYPE OF OPERATION: Branch

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1988

PRINCIPAL PRODUCTS OR SERVICES:

Steel, alloy and stainless steel castings for mining, cement, construction, railroad, smelting and incinerator industries

ANNUAL SALES: $12 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes - Z299 - 3, ISO 9003

TOTAL EMPLOYEES: 154 **PRODUCTION EMPLOYEES:** 129

TOTAL PLANT AREA: 112,000 sq. ft. **PRODUCTION:** 80,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Magna Flux, NOT, Spectrometer, X-Ray Capability

CUSTOMERS INCLUDE: Fording Coal, Inco, Alcan, GEC - Alsthom, HRRMS, QQCM, Iron Ore of Canada, CRR, CNR, etc.

COMPANY NAME: ANCAST INDUSTRIES LIMITED

MAILING ADDRESS: 1350 Saskatchewan Avenue
Winnipeg, Manitoba
R3E OL2

CONTACT: C. McBain **TITLE:** President

CONTACT: M. Perrino **TITLE:** Sales Manager

TELEPHONE: (204) 786-7911 **FAX:** (204) 786-2548

TYPE OF OPERATION: Foundry

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1974

PRINCIPAL PRODUCTS OR SERVICES:

Ductile iron castings

ANNUAL SALES: $7 million **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 78 **PRODUCTION EMPLOYEES:** 64

TOTAL PLANT AREA: 65,000 sq. ft. **PRODUCTION:** 60,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

High speed moulding and quality control. Spectro-chemical analysis facilities. Listed in Lloyds Register of Shipping.

CUSTOMERS INCLUDE: Rockwell International, ITT Aimco, Champion Road, Dana Corporation, Ford New Holland

COMPANY NAME: ARNE'S WELDING LTD.

MAILING ADDRESS: 835 Mission Street
Winnipeg, Manitoba
R2L 0A1

CONTACT: A. Doucette **TITLE:** President

CONTACT: G. Doucette **TITLE:** Vice-President

TELEPHONE: (204) 233-7111 **FAX:** (204) 231-1252

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1960

PRINCIPAL PRODUCTS OR SERVICES:

End dump semi-trailers, centre dump, low bed and tandem dump bodies.

ANNUAL SALES: $10 million **MARKET AREA:** Canada/USA

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 80 **PRODUCTION EMPLOYEES:** 60

TOTAL PLANT AREA: 65,000 sq. ft. **PRODUCTION:** 60,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Design capabilities and certified welding.

CUSTOMERS INCLUDE: DND, Canadian National Railway, Canadian Pacific Railway and US General Administration.

COMPANY NAME: BARCODE SYSTEM INC.

MAILING ADDRESS: Unit 89 - 1313 Border Street
Winnipeg, Manitoba
R3H 0X4

CONTACT: Harry Mann **TITLE:** President

TELEPHONE: (204) 697-0393 **FAX:** (204) 632-9753

TYPE OF OPERATION: Systems Developer

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1989

PRINCIPAL PRODUCTS OR SERVICES:

Barcode production and tracking equipment

ANNUAL SALES: N/A **MARKET AREA:** N/A

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 4 **PRODUCTION EMPLOYEES:**

TOTAL PLANT AREA: 1,500 sq. ft. **PRODUCTION:**

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Computerize labour cost data collection

CUSTOMERS INCLUDE: E.H. Price, Kitchen Craft, Jostems of Canada

COMPANY NAME: BAY BRONZE INDUSTRIES

MAILING ADDRESS: 2200 Logan Avenue
Winnipeg, Manitoba
R2R 0J2

CONTACT: A. Colonello **TITLE:** President

CONTACT: W. Mihaichuk **TITLE:** Marketing Manager

TELEPHONE: (204) 633-5650 **FAX:** (204) 633-6119

PARENT COMPANY: Derlan Manufacturing Inc.

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1941

PRINCIPAL PRODUCTS OR SERVICES:
Custom aluminum, bronze and copper castings for industry. Bayco farm tank fittings, fuel dispensing items, quick couplers. Bayco bronze and aluminum dedication plaques. Electrical tap & switch gear components - high pressure fan blades and hubs.

ANNUAL SALES: $11 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 140 **PRODUCTION EMPLOYEES:** 120

TOTAL PLANT AREA: 78,000 sq. ft. **PRODUCTION:** 68,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:
Automatic moulding equipment, permanent mould, pressure die cast, induction melting, full machinery facility equipped with latest CNC equipment, heat treating, quality control and engineering drafting, pattern shop - tool and die department.

CUSTOMERS INCLUDE: Electrical - Westinghouse, Federal Pioneer, Molony Electric, Carta. Agricultural - Versatile, Vicon, MacDon, Allied, Westell. Marine - Mercury Marine, Lund Boat, Alumarine. Industrial - Westank Willock, Remtec, Bedard, Alphair, Northern Blower. Misc. - Accessories for all golf courses.

COMPANY NAME: BEHLEN INDUSTRIES

MAILING ADDRESS: P.O. Box 1120
Brandon, Manitoba
R7A 6A4

PLANT ADDRESS: 927 Douglas Street, Brandon

CONTACT: L. Arnold **TITLE:** Marketing Manager

CONTACT: G. Doerksen **TITLE:** General Manager

TELEPHONE: (204) 728-1188 **FAX:** (204) 725-4932

PARENT COMPANY: West-Man Culvert & Metal Company Limited

TYPE OF OPERATION: Single Plant Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1970

PRINCIPAL PRODUCTS OR SERVICES:

Pre-Engineered steel building systems for commercial, industrial and recreation application. Grain storage bins and grain handling equipment. Metal roofing and siding.

ANNUAL SALES: $10 - $20 million **MARKET AREA:** USA & Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 85 - 100 **PRODUCTION EMPLOYEES:** 58 - 80

TOTAL PLANT AREA: 149,000 sq. ft. **PRODUCTION:** 140,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Airless, electrostatic paint spraying, speciality spray painting on galvanized products. Supplied Canadian Army with metal buildings. 26' x 600 ton press, brakes, roll form equipment.

CUSTOMERS INCLUDE: Agriculture areas, commercial, recreational areas, industrial.

COMPANY NAME: BOEING CANADA TECHNOLOGY LTD.

MAILING ADDRESS: 99 Murray Park Road
Winnipeg, Manitoba
R3J 3M6

CONTACT: James E. Sawyer **TITLE:** President

CONTACT: Jerry D. Cooley **TITLE:** General Manager

TELEPHONE: (204) 888-2300 **FAX:** (204) 888-2951

PARENT COMPANY: The Boeing Company

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: Nil

YEAR COMPANY ESTABLISHED: 1971

PRINCIPAL PRODUCTS OR SERVICES:

Advanced fibre-reinforced composite material structural components for aerospace applications.

ANNUAL SALES: $137 million **MARKET AREA:** International

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 1,250 **PRODUCTION EMPLOYEES:** 950

TOTAL PLANT AREA: 350,000 sq. ft. **PRODUCTION:** 300,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

350 degrees F autoclave curling capabilities for advanced composite manufacture; NC thru transmission ultrasonic inspection - NC filament winding; CAE/CAD capability; C.N.C. 3-axis and 5-axis machines; C.N.C. cloth cutting machines

CUSTOMERS INCLUDE: The Boeing Company

COMPANY NAME: BRISTOL AEROSPACE LIMITED

MAILING ADDRESS: P.O. Box 874
Winnipeg, Manitoba
R3C 2S4

PLANT ADDRESS: 660 Berry Street, Winnipeg

CONTACT: T. Murch **TITLE:** President

CONTACT: K. Burrows **TITLE:** Sr. Vice-President, Aircraft Division

TELEPHONE: (204) 775-8331 **FAX:** (204) 885-3195

PARENT COMPANY: Rolls-Royce Industries Canada Incorporated

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1930

PRINCIPAL PRODUCTS OR SERVICES:

Solid propellant rocket systems and payloads, fixed and rotary wing aircraft overhaul and repair, large airframe structures, defence electronic and telemetry equipment, wire strike protection systems for helicopters, CRV - 7 rocket weapon systems, hot section jet engine component manufacture and overhaul.

ANNUAL SALES: $150 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: DND 1015 **QA PROGRAM:** Mil-Q-9858, AQAP - 1

TOTAL EMPLOYEES: 1,700 **PRODUCTION EMPLOYEES:** 1,000

TOTAL PLANT AREA: 620,000 sq. ft. **PRODUCTION:** 500,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Solid propellants, testing and R & D laboratory (DOT, DND approved), development and research.

CUSTOMERS INCLUDE:

COMPANY NAME: BUILDERS FURNITURE LTD.

MAILING ADDRESS: 695 Washington Avenue
Winnipeg, Manitoba
R2K 1M4

CONTACT: G.V. Patenaude **TITLE:** President

CONTACT: **TITLE:**

TELEPHONE: (204) 668-0783 **FAX:** (204) 663-8588

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1961

PRINCIPAL PRODUCTS OR SERVICES:

Manufacturer of quality store fixtures including showcases, back islands, miscellaneous and perimeter walls.

ANNUAL SALES: $9 million **MARKET AREA:** Canada & U.S.

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 75 **PRODUCTION EMPLOYEES:** 56

TOTAL PLANT AREA: 64,000 sq. ft. **PRODUCTION:** 44,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Member of National Association of Store Fixture Manufacturers.

CUSTOMERS INCLUDE: Hudson's Bay Co., T. Eaton Co., Bloomingdales, Macy's, Lord & Taylor, Marshall Fields, Estee Lauder, Clinique, etc.

COMPANY NAME: CADORATH PLATING COMPANY LIMITED

MAILING ADDRESS: 2150 Logan Avenue
Winnipeg, Manitoba
R2R OJ2

CONTACT: W. Piche **TITLE:** Vice-President/General Manager

CONTACT: G. Cadorath **TITLE:** Vice-President/Marketing

TELEPHONE: (204) 633-9420 **FAX:** (204) 632-0323

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1955

PRINCIPAL PRODUCTS OR SERVICES:

Turbine engine component overhaul, and special processors for aerospace and defence

ANNUAL SALES: $4 million **MARKET AREA:** Canada, USA, UK

MILITARY CERTIFICATION: Yes - AQAP -4 **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 50 **PRODUCTION EMPLOYEES:** 44

TOTAL PLANT AREA: 41,000 sq. ft. **PRODUCTION:** 38,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Department of Transport approved maintenance organization (DOT# 86/91)

CUSTOMERS INCLUDE: Standard Aero, National Airmotives, Aviacc, CDN Gas Turbines, Garrett Canada, H & S Aviation, Aeromaritimes

COMPANY NAME: CAMCO REDBOINE (1979) LTD.

MAILING ADDRESS: 1051 Notre Dame Avenue
Winnipeg, Manitoba
R3E 0N4

PLANT ADDRESS: and 1139 Fife Street, Winnipeg

CONTACT: D. Flanigan **TITLE:** Sales and Marketing Mgr.

CONTACT: B. Campbell **TITLE:** President

TELEPHONE: (204) 774-6591 **FAX:** (204) 786-8548

TYPE OF OPERATION: Mechanical design contracting - steel fabricating

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1971

PRINCIPAL PRODUCTS OR SERVICES:

H.V.A.C. products, air pollution control products, steel fabricating products

ANNUAL SALES: $6 million **MARKET AREA:** Western Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** In-house

TOTAL EMPLOYEES: 45 **PRODUCTION EMPLOYEES:** 30

TOTAL PLANT AREA: 26,500 sq. ft. **PRODUCTION:** 23,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CAD/CAM fabricating, pollution control, energy conservation; design professional engineers; mechanical building systems/install/repair/maintenance

CUSTOMERS INCLUDE: Manufacturing and construction industry

COMPANY NAME: CANADIAN ANGLO MACHINE & IRON WORKS INCORPORATED

MAILING ADDRESS: 2475 Day Street
Winnipeg, Manitoba
R2C 2X5

CONTACT: P. Maurmann **TITLE:** General Manager

CONTACT: M. Yamamoto **TITLE:** Vice-President/Manufacturing

TELEPHONE: (204) 222-2788 **FAX:** (204) 224-2502

TYPE OF OPERATION:

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1975

PRINCIPAL PRODUCTS OR SERVICES:

Custom plate and pressure vessel fabrication and production machine shop

ANNUAL SALES: $3.5 million **MARKET AREA:** North America

MILITARY CERTIFICATION: AQAP 4 **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 60 **PRODUCTION EMPLOYEES:** 50

TOTAL PLANT AREA: 33,000 sq. ft. **PRODUCTION:** 30,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

ASME Certification, heavy vessel capabilities, CNC, & NC Production equipment.

CUSTOMERS INCLUDE: GE Canada, GEC Alsthom, Dominion Bridge, Placer Dome, Superior Weighing Systems, MCI, CNR, UCP

COMPANY NAME: CANADIAN BRONZE COMPANY LIMITED

MAILING ADDRESS: 15 Bury Street
Winnipeg, Manitoba
R3E 2X7

CONTACT: K. Smith **TITLE:** Division Manager

CONTACT: G. Lang **TITLE:** Cdn. Sales & Service Supervisor

TELEPHONE: (204) 786-6821 **FAX:** (204) 775-3495

PARENT COMPANY: CAE Industries Ltd., Toronto

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1898

PRINCIPAL PRODUCTS OR SERVICES:

Railway products, full freight wheel shop and bearing rebuilding facility.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 150 **PRODUCTION EMPLOYEES:** 100

TOTAL PLANT AREA: 107,000 sq. ft. **PRODUCTION:** 90,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Association of American Railroad's approved supplier of journal bearings and motor support bearings; axle machining; axle plating; railway axle reconditioning, wheel shop and bearing rebuilding.

CUSTOMERS INCLUDE: CPR, CNR, BCR, BN, CNW, DMIR and miscellaneous small railways, MCI, Prevost Bus Mfg., Bluebird Mfg., Neopian Bus, General Motors and General Electric

COMPANY NAME: CANADIAN PROPELLER LTD.

MAILING ADDRESS: 462 Brooklyn Street
Winnipeg, Manitoba
R3J 1M7

CONTACT: M. Wills **TITLE:** President

CONTACT: **TITLE:**

TELEPHONE: (204) 832-8679 **FAX:** (204) 888-4696

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1991

PRINCIPAL PRODUCTS OR SERVICES:

Aircraft propeller repair and overhaul, sales and service

ANNUAL SALES: N/A **MARKET AREA:** Sask., Man., Ont., N. Dakota

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 7 **PRODUCTION EMPLOYEES:** 5

TOTAL PLANT AREA: 2,400 sq. ft. **PRODUCTION:** 2,200 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Transport Canada 175-91 for propellers and non-destructive testing

CUSTOMERS INCLUDE: Commercial and private aircraft operators

COMPANY NAME: CANADIAN TOOL & DIE LIMITED

MAILING ADDRESS: 1311 Chevier Boulevard
Winnipeg, Manitoba
R3T 1Y4

CONTACT: J. Gatschuff **TITLE:** President

CONTACT: P. McManus **TITLE:** Sales Manager

TELEPHONE: (204) 453-6833 **FAX:** (204) 453-3803

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1947

PRINCIPAL PRODUCTS OR SERVICES:

Wheels, hubs, spindles, hydranic cylinders for agricultural and industrial machinery, custom tool and die work, miscellaneous machine shop work, stamping and pressing work and boat trailer running gear.

ANNUAL SALES: $1.2 million **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 140 **PRODUCTION EMPLOYEES:** 115

TOTAL PLANT AREA: 66,680 sq. ft. **PRODUCTION:** 53,744 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

2 wheel lines, tracer lathes, checkers, presses up to 2,500 tons engine and turret lathes, MEG welding equipment, complete equipped tool room, semi-automatic burning stations, bandsaws and CAD-CAM systems, using Anvil 5000 software on Hewlett Packard hardware.

CUSTOMERS INCLUDE: John Deere, Versatile and other major agricultural equipment manufacturers.

COMPANY NAME: CARTE INTERNATIONAL INC.

MAILING ADDRESS: 1995 Logan Avenue
Winnipeg, Manitoba
R2R 0H8

CONTACT: J.K. Holland **TITLE:** President & CEO

CONTACT: James G. Cross **TITLE:** Sales Manager

TELEPHONE: (204) 633-7220 **FAX:** (204) 694-0614

PARENT COMPANY: Ensis Corp.

TYPE OF OPERATION: Single plant and multiple sales offices

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1973

PRINCIPAL PRODUCTS OR SERVICES:

Distribution transformers - single phase and 3-phase; power transformers - single phase and 3-phase, and oil filled speciality transformers, oil-filled, pad mounted switchgear.

ANNUAL SALES: $35 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 200 **PRODUCTION EMPLOYEES:** 140

TOTAL PLANT AREA: 100,000 sq. ft. **PRODUCTION:** 90,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

High voltage electrical test equipment as well as electrical skills.

CUSTOMERS INCLUDE: All major utilities in Canada.

COMPANY NAME: CARTER DAY INDUSTRIES (CANADA) LTD.

MAILING ADDRESS: P.O. Box 488
Winnipeg, Manitoba
R3C 2J6

PLANT ADDRESS: 1425 Whyte Avenue, Winnipeg

CONTACT: Brad Plummer **TITLE:** Sales Manager

TELEPHONE: (204) 786-5781 **FAX:** (204) 786-9404

PARENT COMPANY: Carter Day Industries Inc., Minneapolis

TYPE OF OPERATION: Wholly-owned subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1930

PRINCIPAL PRODUCTS OR SERVICES:

Grain and seed cleaning equipment and air pollution equipment

ANNUAL SALES: $6 million **MARKET AREA:** Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 10 **PRODUCTION EMPLOYEES:** 5

TOTAL PLANT AREA: 16,000 sq. ft. **PRODUCTION:** 14,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Certified welders, Industrial manufacturing capability.

CUSTOMERS INCLUDE: Major grain companies, flour mills, country elevators, seed plants and the wood and food processing industries

COMPANY NAME: CML NORTHERN BLOWER INCORPORATED

MAILING ADDRESS: 901 Regent Avenue West
Winnipeg, Manitoba
R2C 2Z0

CONTACT: W. Christie **TITLE:** General Manager

CONTACT: K. Lailey **TITLE:** Sales Manager

TELEPHONE: (204) 222-4216 **FAX:** (204) 222-7601

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1983

PRINCIPAL PRODUCTS OR SERVICES:

"Northern Blower" commercial and industrial fans, blowers, and ventilation equipment.

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: Yes **QA PROGRAM:** CASZ 299.3 TAM

TOTAL EMPLOYEES: 100 - 200 **PRODUCTION EMPLOYEES:** 60 - 140

TOTAL PLANT AREA: 78,000 sq. ft. **PRODUCTION:** 63,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

NC punch press, CNC plasma cutting, and certified welding

CUSTOMERS INCLUDE: Pulp and Paper, Automotive, Steel Mills, Pollution Control, Process Industries, and Commercial Ventilation

COMPANY NAME: COLDSTREAM PRODUCTS OF CANADA LIMITED

MAILING ADDRESS: 1001 Regent Avenue West
Winnipeg, Manitoba
R2C 4M2

CONTACT: T. Dunsford **TITLE:** Vice-President/General Manager

CONTACT: B. Hubert **TITLE:** Controller

TELEPHONE: (204) 669-1201 **FAX:** (204) 222-0655

PARENT COMPANY: Whitman Corporation (Canada)

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1949

PRINCIPAL PRODUCTS OR SERVICES:

Refrigerated display cases, commercial and institutional refrigerators and freezers, walk-in coolers and freezers, insulated building panels.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 225 **PRODUCTION EMPLOYEES:** 175

TOTAL PLANT AREA: 150,000 sq. ft. **PRODUCTION:** 125,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Use of polyurethane as an insulator. Stainless steel and sheet metal work.

CUSTOMERS INCLUDE: Coca-Cola, Pepsi-Cola, Federated Co-Op., Scott National, Standard Brands, Carling O'Keefe, McCain Foods, Canada Safeway, C.G.E., Canadair, Restaurants, Hotels and Motels

COMPANY NAME: COMPOSITE TECHNOLOGY (CANADA) LIMITED

MAILING ADDRESS: 69 Durand Road
Winnipeg, Manitoba
R2Y 3T1

CONTACT: P. Henderson **TITLE:** General Manager

CONTACT: **TITLE:**

TELEPHONE: (204) 661-6412 **FAX:** (204) 661-6412

PARENT COMPANY: B.H. Pacific, Australia

TYPE OF OPERATION: Branch Plant

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1982

PRINCIPAL PRODUCTS OR SERVICES:

Helicopter rotor blade and tail blade remanufacture; full range of helicopter blades, repair and overhaul facility.

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: DND 1015 **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 14 **PRODUCTION EMPLOYEES:** 10

TOTAL PLANT AREA: 20,000 sq. ft. **PRODUCTION:** 18,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

D.O.T. Certification

CUSTOMERS INCLUDE: Canadian Helicopter Inc., Vancouver Islands Helicopter, Peace Helicopters, Highland, Viking, Abitibi, Royal Australian Airforce and AOG Aircraft and Engine Services.

COMPANY NAME: CONTROLLED ENVIRONMENTS LIMITED

MAILING ADDRESS: 590 Berry Street
Winnipeg, Manitoba
R3H 0S1

CONTACT: Ken MacKenzie **TITLE:** Vice President & General Manager

CONTACT: Bill Mukanik **TITLE:** Sales Manager

TELEPHONE: (204) 786-6451 **FAX:** (204) 786-7736

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1964

PRINCIPAL PRODUCTS OR SERVICES:

Environmental testing rooms and apparatus, plant growth chambers, incubators, germinators, greenhouse controllers

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: N/A **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 75 **PRODUCTION EMPLOYEES:** 36

TOTAL PLANT AREA: 40,000 sq. ft. **PRODUCTION:** 31,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

R&D Program

CUSTOMERS INCLUDE: Universities, government agencies, Canada Department of Agriculture and private research groups

COMPANY NAME: CORMER GROUP INDUSTRIES INCORPORATED

MAILING ADDRESS: 551 Ferry Road
Winnipeg, Manitoba
R3H OT5

CONTACT: A. Corner **TITLE:** President

TELEPHONE: (204) 783-2634 **FAX:** (204) 786-0980

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1969

PRINCIPAL PRODUCTS OR SERVICES:

Custom production of machined components using CNC equipment, custom gears and splines catering to advanced technical applications.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: AQAP 4 **QA PROGRAM:** CSA.Z299.2

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 18

TOTAL PLANT AREA: 15,000 sq. ft. **PRODUCTION:** 10,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

3 NCN Mills, 3 CNC Lathe, computer programming of mills and lathes, design capability of automated machinery, as well as R & D capability and machining of aerospace and defence related components. CAD/CAM capabilities. Coordinate measuring.

CUSTOMERS INCLUDE: Motor Coach Industries, New Flyer, Versatile Farm Equipment, Carter Day, Canadian Anglo Machine and Iron Works, Boeing, Dominion Bridge, Unisys Incorporated, General Motors, Dresser Industries, Ford, M.B.B.

COMPANY NAME: CORTELCO CANADA INC.

MAILING ADDRESS: 870 Century Street
Winnipeg, Manitoba
R3H 0M5

CONTACT: M. Berg **TITLE:** Manufacturing Manager

TELEPHONE: (204) 786-5756 **FAX:** (204) 783-7353

PARENT COMPANY: Cortelco Canada Inc., Guelph, Ontario

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1965

PRINCIPAL PRODUCTS OR SERVICES:

Telephone sets, military field phones and telephone piece parts

ANNUAL SALES: N/A **MARKET AREA:** Canada

MILITARY CERTIFICATION: DND 1016 **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 50 **PRODUCTION EMPLOYEES:** 42

TOTAL PLANT AREA: 14,000 sq. ft. **PRODUCTION:** 6,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: Telephone companies in Canada.

COMPANY NAME: CUBEX LIMITED

MAILING ADDRESS: 991 Jarvis Avenue
Winnipeg, Manitoba
R2X 0A1

CONTACT: H.H.K. Wilson **TITLE:** President

TELEPHONE: (204) 589-4354 **FAX:** (204) 947-2348

TYPE OF OPERATION: Head office, manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1972

PRINCIPAL PRODUCTS OR SERVICES:

Sales/service of Street Sweepers and Refuse bodies to Municipalities and Government Agencies. Manufacturer of underground mining drilling rigs as well as civil environmental drilling.

ANNUAL SALES: $16 million **MARKET AREA:** International

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 30 **PRODUCTION EMPLOYEES:** 10

TOTAL PLANT AREA: 17,000 sq. ft. **PRODUCTION:** 9,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

N/A

CUSTOMERS INCLUDE: Local, Provincial and Federal governments for Municipal equipment; major mining companies operating in Canada, U.S.A., Mexico, Chile, Africa, India, Sweden, Australia, Europe and the Philippines.

COMPANY NAME: CUSTOM STEEL MANUFACTURING LTD.

MAILING ADDRESS: 1425 Whyte Avenue
Winnipeg, Manitoba
R3E 1V7

CONTACT: C. Wallace **TITLE:** General Manager

CONTACT: A. Derksen **TITLE:** Marketing Manager

TELEPHONE: (204) 783-2272 **FAX:** (204) 783-6588

PARENT COMPANY: Syneray Market Group

TYPE OF OPERATION: Precision sheet metal fabrication

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1979

PRINCIPAL PRODUCTS OR SERVICES:

Suppliers to the aerospace industry. Standard and specialized metal equipment racks consoles and panels for communication industry; metal enclosures for both electrical and electronic protection

ANNUAL SALES: $1.2 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 22

TOTAL PLANT AREA: 18,500 sq. ft. **PRODUCTION:** 16,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CNC punch, bend, shear, weld (47.1 & W59), 110 brake, 30 tonne brake timesaver, tig welders, full paint facilities with two bake ovens, mig welders, spot welders, 40 tonne press, circle shear, three-foot roller, P2500 SCHEER TUMICO profile projector.

CUSTOMERS INCLUDE: Bristol Aerospace, Canada Post Corporation, Computing Devices, Transport Canada

COMPANY NAME: DIMATEC INCORPORATED

MAILING ADDRESS: 180 Cree Crescent
Winnipeg, Manitoba
R3J 3W1

CONTACT: J. Gale **TITLE:** Vice-President, Operations

CONTACT: I. Perry **TITLE:** Vice-President, Marketing

TELEPHONE: (204) 832-2828 **FAX:** (204) 832-4268

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1973

PRINCIPAL PRODUCTS OR SERVICES:

Diamond drilling supplies for mineral exploration and mining, custom machining on a production scale.

ANNUAL SALES: $6 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 50 **PRODUCTION EMPLOYEES:** 40

TOTAL PLANT AREA: 20,000 sq. ft. **PRODUCTION:** 14,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

6 CNC 2 Axis "Chucker Lathes", 1 - 3 Axis CNC Machining Centre. Registration to ISO 9002 - April 1992. Heating treating and specialty brazing facilities.

CUSTOMERS INCLUDE: Resource, Aerospace and Agriculture

COMPANY NAME: DOMINION BRIDGE

MAILING ADDRESS: P.O. Box 895
Winnipeg, Manitoba
R3C 2T1

PLANT ADDRESS: Dublin & Notre Dame Avenues, Winnipeg

CONTACT: A. Stewart **TITLE:** Sr. Vice-President

CONTACT: M. Schioler **TITLE:** Vice-President

TELEPHONE: (204) 985-6500 **FAX:** (204) 985-6695

PARENT COMPANY: A United Dominion Company

TYPE OF OPERATION: Branch

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1900

PRINCIPAL PRODUCTS OR SERVICES:

Structural steel, reinforcing steel, transmission towers, galvanizing, "MBE" pole line hardware, specialty forging and specialty bolts, construction services and hydraulic gates

ANNUAL SALES: $60 - 80 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 500 **PRODUCTION EMPLOYEES:** 350

TOTAL PLANT AREA: 250,000 sq. ft. **PRODUCTION:** 200,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Fitter welders - certified, CNC machines, 60' double dipping galvanizing tank, 30' single dipping galvanizing tank, CAM network

CUSTOMERS INCLUDE: Manitoba Hydro, Manitoba Telephone System, general contractors, mining companies (HBMS, INCO, Sherrit-Gordon), farm implement manufacturers

COMPANY NAME: DUFORT INDUSTRIES LTD.

MAILING ADDRESS: 15 Keith Road
Winnipeg, Manitoba
R3H 0H7

CONTACT: M. Dufort **TITLE:** President

CONTACT: G. Dufort **TITLE:** Sales Manager

TELEPHONE: (204) 633-3381 **FAX:** (204) 633-0470

TYPE OF OPERATION: Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1980

PRINCIPAL PRODUCTS OR SERVICES:

Manufacturer of boat tops and canvas products of all types (boat windshields, seats and interiors); supply boat builders across Canada; custom work for the marine industry and all industries requiring sewing or R.F. welding of heavy vinyls or canvas.

ANNUAL SALES: $1 million **MARKET AREA:** Canada

MILITARY CERTIFICATION: pending **QA PROGRAM:** No

TOTAL EMPLOYEES: 11 **PRODUCTION EMPLOYEES:** 8

TOTAL PLANT AREA: 14,000 sq. ft. **PRODUCTION:** 12,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

12.5 volt R.F. (Radio Frequency) welder, expertise in working with aluminum extrusions and safety glass, shop equipment is suited to light and medium metal fabrication.

CUSTOMERS INCLUDE: Most major boat builders in Canada, marine dealers and distributors. Custom work for several non-marine related companies

COMPANY NAME: DYNAMIC MACHINE CORPORATION

MAILING ADDRESS: 1407 Dugald Road
Winnipeg, Manitoba
R2J 0H3

PLANT ADDRESS: and 888 Nairn Avenue, Winnipeg

CONTACT: Brian Hansell **TITLE:** President

CONTACT: Joe McEvoy **TITLE:** Operations Manager

TELEPHONE: (204) 237-6199 **FAX:** (204) 233-9484

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1970

PRINCIPAL PRODUCTS OR SERVICES:

General and custom machine work of all types, welding and heliarc, metal spraying, custom gear cutting and re-building, electronic dynamic balancing, cylindrical and surface grinding, align boring (on-site, in plant), machining and rebabbitting, hydraulic pumps, cylinders and controls, new and rebuilt, hydraulic hoses and fittings.

ANNUAL SALES: $5 million **MARKET AREA:** Canada, North Dakota, Minnesota

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 70 **PRODUCTION EMPLOYEES:** 62

TOTAL PLANT AREA: 34,000 sq. ft. **PRODUCTION:** 32,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Custom manufacturing, all phases of welding, dynamic balancing machines, spray welding, close tolerance machining and grinding and 93" lathe swing; fully modern machine shop; all types of repairs to hydraulic and pneumatic equipment, stationary and mobile; design, manufacture, and installation of hydraulic and pneumatic systems.

CUSTOMERS INCLUDE: Construction, industrial, mining, pulp and paper, agricultural

COMPANY NAME: E.H. PRICE LIMITED

MAILING ADDRESS: 638 Raleigh Street
Winnipeg, Manitoba
R2K 3Z9

CONTACT: G. Price **TITLE:** President

CONTACT: D. Leitch **TITLE:** Vice-President

TELEPHONE: (204) 669-4220 **FAX:** (204) 663-9810

TYPE OF OPERATION: Multi-Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1946

PRINCIPAL PRODUCTS OR SERVICES:

Air distribution products, exhaust fans, terminal units, mixing boxes, mechanical and architectural louvres, integrated ceiling systems, aluminum extrusions.

ANNUAL SALES: N/A **MARKET AREA:** North America and Asia

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 350 **PRODUCTION EMPLOYEES:** 220

TOTAL PLANT AREA: 161,000 sq. ft. **PRODUCTION:** 130,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

ADC Certified Laboratory (air distribution testing)

CUSTOMERS INCLUDE: Non-residential, mechanical and architectural construction trades

COMPANY NAME: ELECTRO TRAC CIRCUITS LTD.

MAILING ADDRESS: 144 Bannister Road
Winnipeg, Manitoba
R2R 0S3

CONTACT: Robert Turcotte, C.A. **TITLE:** General Manager

CONTACT: Gunter Kuklik **TITLE:** Director of Marketing

TELEPHONE: (204) 694-4000 **FAX:** (204) 694-7018

TYPE OF OPERATION: Printed circuit board manufacturer

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1983

PRINCIPAL PRODUCTS OR SERVICES:

Printed circuit boards, double and single sided, nickel and gold plated contacts, silk screened mask and identification, SMOBC

ANNUAL SALES: Over $1 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 23 **PRODUCTION EMPLOYEES:** 19

TOTAL PLANT AREA: 6,000 sq. ft. **PRODUCTION:** 5,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

U.L. Approval

CUSTOMERS INCLUDE: Kraus Industries, Unisys Canada, Vansco Electronics, Nexus Corp., Pachena Scientific

COMPANY NAME: EMPIRE SHEET METAL MANUFACTURING COMPANY LIMITED

MAILING ADDRESS: 725 Century Street
Winnipeg, Manitoba
R3H OM2

CONTACT: L. Johnson **TITLE:** Purchasing Agent

CONTACT: J. Manishen **TITLE:** Vice-President

TELEPHONE: (204) 775-2581 **FAX:** (204) 786-2510

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1925

PRINCIPAL PRODUCTS OR SERVICES:

Sheet and strip, steel coated with zinc (galvanized). Aluminum plate, sheet and strip (including circles). Sheet metal shapes (including fittings) for heating, ventilating and air conditioning equipment. Pipes, ducts and other shapes, metal precision blanking and shearing. Sheet metal machinery. Robotic part handling machine design.

ANNUAL SALES: N/A **MARKET AREA:** Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 30 **PRODUCTION EMPLOYEES:** 25

TOTAL PLANT AREA: 30,000 sq. ft. **PRODUCTION:** 22,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Automated precision cut-to-length steel processing equipment. 1/4" shearing capacity and custom metal fabricating; general automation part handling machine design and supply.

CUSTOMERS INCLUDE: Major heating wholesale supply companies, major hardware chains and other sheet metal manufacturers.

COMPANY NAME: FEDERAL PIONEER LIMITED

MAILING ADDRESS: 101 Rockman Street
Winnipeg, Manitoba
R3T OL7

CONTACT: C. Clemens **TITLE:** Manager, Plant Operations

CONTACT: G. Pitman **TITLE:** Vice-President (Mid-West Sales District)

TELEPHONE: (204) 452-7446 **FAX:** (204) 488-2305

PARENT COMPANY: Group Schneider

TYPE OF OPERATION: Branch

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1946

PRINCIPAL PRODUCTS OR SERVICES:

Transformers, switchgear, distribution equipment.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 421 **PRODUCTION EMPLOYEES:** 335

TOTAL PLANT AREA: 200,000 sq. ft. **PRODUCTION:** 172,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Related to high voltage testing, electrical skills CAS Z299.1 (Winnipeg Plant Only).

CUSTOMERS INCLUDE: All utilities and major industrial companies in Canada and USA.

COMPANY NAME:	FORT GARRY INDUSTRIES LIMITED		
MAILING ADDRESS:	460 McPhillips Street Winnipeg, Manitoba R2X 2G8		
CONTACT:	R. Spitzke	**TITLE:**	President
CONTACT:	R. Suche	**TITLE:**	Vice-President
TELEPHONE:	(204) 586-8261	**FAX:**	(204) 956-1786
TYPE OF OPERATION:	Manufacturing & Distribution		
DEGREE OF CANADIAN OWNERSHIP:	100%		
YEAR COMPANY ESTABLISHED:	1919		
PRINCIPAL PRODUCTS OR SERVICES:			
	Fire trucks, truck parts, truck equipment, trailers		
ANNUAL SALES:	$45 million	**MARKET AREA:**	Western Canada
MILITARY CERTIFICATION:	No	**QA PROGRAM:**	Yes
TOTAL EMPLOYEES:	200	**PRODUCTION EMPLOYEES:**	45
TOTAL PLANT AREA:	60,000 sq. ft.	**PRODUCTION:**	25,000 sq. ft.
SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:			
	Aluminum, steel and stainless steel		
CUSTOMERS INCLUDE:	Federal, provincial, municipal governments, trucking companies		

COMPANY NAME: FRANKLIN ENTERPRISES LIMITED

MAILING ADDRESS: 43 Bunting Street
Winnipeg, Manitoba
R2X 2P5

CONTACT: Z. Gergely Sr. **TITLE:** President

CONTACT: John Gergely **TITLE:** Director of Manufacturing

TELEPHONE: (204) 633-9838 **FAX:** (204) 633-4318

TYPE OF OPERATION: Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1979

PRINCIPAL PRODUCTS OR SERVICES:

CNC precision machining, contract manufacturing

ANNUAL SALES: $1 to 5 million **MARKET AREA:** International

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 20,000 sq. ft. **PRODUCTION:** 17,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CNC milling and turning equipment. NCN wire EDM. CNC CMM (Co-ordinate Measuring Machine). Aerospace/defence sub-contracting.

CUSTOMERS INCLUDE: Computing Devices Co., Boeing Co., Bristol Aerospace, Unisys Defence Systems

COMPANY NAME: GEC PLESSEY TELECOMMUNICATIONS (CANADA) LIMITED

MAILING ADDRESS: 419 Notre Dame Avenue
Winnipeg, Manitoba
R3B 1R3

CONTACT: I. Wright **TITLE:** President/Chief Executive Officer

CONTACT: K. Persad **TITLE:** Sales Manager

TELEPHONE: (204) 942-7221 **FAX:** (204) 943-6183

PARENT COMPANY: GEC Plessey Telecommunications Limited, England

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1924

PRINCIPAL PRODUCTS OR SERVICES:

Telephone switching equipment, Telepak - 911 Emergency Reporting System. Anipak - Automatic Number Identification Equipment. LMMDS - Low Power Multichannel Microwave Distribution System

ANNUAL SALES: $8 - 10 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 75 **PRODUCTION EMPLOYEES:** 25

TOTAL PLANT AREA: 34,000 sq. ft. **PRODUCTION:** 18,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Specialized telephone personnel and expanded R & D facilities

CUSTOMERS INCLUDE: All major telephone companies in Canada and the USA. Telephone companies in Argentina, Jordan, Colombia, Pakistan, Guyana, Uganda and Nigeria

COMPANY NAME: GREENSTEEL INDUSTRIES LIMITED

MAILING ADDRESS: P.O. Box 1078
Winnipeg, Manitoba
R3C 2X4

PLANT ADDRESS: 975 Logan Avenue, Winnipeg

CONTACT: J. McArdle **TITLE:** General Manager

CONTACT: L. Magura **TITLE:** Sales Representative

TELEPHONE: (204) 774-4533 **FAX:** (204) 786-5899

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1930

PRINCIPAL PRODUCTS OR SERVICES:

Steel doors, steel door frames and builders hardware.

ANNUAL SALES: $7 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 95 **PRODUCTION EMPLOYEES:** 65 - 70

TOTAL PLANT AREA: 140,000 sq. ft. **PRODUCTION:** 126,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Specialized equipment related to the manufacture of steel doors and frames.

CUSTOMERS INCLUDE: Distributors, general contractors, developers.

COMPANY NAME: HELI-FAB LTD.

MAILING ADDRESS: 150 Cree Crescent
Winnipeg, Manitoba
R3J 3W1

PLANT ADDRESS: 150 and 239 Cree Crescent, Winnipeg

CONTACT: Michio Kimura **TITLE:** CEO

CONTACT: Ray Haydaman **TITLE:** Vice President, Marketing & Sales

TELEPHONE: (204) 958-6600 **FAX:** (204) 888-2912

TYPE OF OPERATION: Double plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1976

PRINCIPAL PRODUCTS OR SERVICES:

Aerospace components, hi-tech sheet metal fabrication, custom manufacturing, aluminum and stainless steel welding.

ANNUAL SALES: $5 million **MARKET AREA:** Canada and US

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 52 **PRODUCTION EMPLOYEES:** 35

TOTAL PLANT AREA: 30,000 sq. ft. **PRODUCTION:** 27,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

DND approved welding (stainless steel and aluminum), CWB aluminum, pressure vessels in steel, aluminum and stainless. U.S. MIL-1-452084

CUSTOMERS INCLUDE: Boeing, S.E.D., Unisys, Bristol, Standard Aero, I.M.P., CAE Aircraft, New Flyer Industries, General Motors, Versatile

COMPANY NAME: HOMESTEAD COMPUTER SERVICES LIMITED

MAILING ADDRESS: 1 - 1420 Clarence Avenue
Winnipeg, Manitoba
R3T 1T6

CONTACT: S. Fulton **TITLE:** President

CONTACT: D. Baker **TITLE:** Controller

TELEPHONE: (204) 284-9830 **FAX:** (204) 453-2459

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1979

PRINCIPAL PRODUCTS OR SERVICES:

Custom computerized information systems and consulting.

ANNUAL SALES: $1.5 - 2 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 24 **PRODUCTION EMPLOYEES:** N/A

TOTAL PLANT AREA: 5,175 sq. ft. **PRODUCTION:** N/A

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: Sydney Futures Exchange, Winnipeg Commodity Exchange, Farm Credit System (USA), Royal Bank of Canada, Lake Shippers' Clearance Association, Keystone Agriculture Association

COMPANY NAME: HUGHES AIRCRAFT OF CANADA LIMITED

MAILING ADDRESS: 260 Saulteaux Crescent
Winnipeg, Manitoba
R2J 3T2

PARENT COMPANY: General Motors

CONTACT: R. Guimond **TITLE:** General Manager

CONTACT: C. Beaudoin **TITLE:** Business Operations Manager

TELEPHONE: (204) 949-2400 **FAX:** (204) 889-1268

TYPE OF OPERATION: Electronics Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1990

PRINCIPAL PRODUCTS OR SERVICES:

Microwave transmitters and receivers. Services include: applications engineering, installation, repair, training.

ANNUAL SALES: $13 million **MARKET AREA:** U.S., Canada, Inter'l

MILITARY CERTIFICATION: No **QA PROGRAM:** On-Going

TOTAL EMPLOYEES: 50 **PRODUCTION EMPLOYEES:** 35

TOTAL PLANT AREA: 25,000 sq. ft. **PRODUCTION:** 5,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Complete manufacturing and test of microwave products, facilities include walk-in environmental chamber.

CUSTOMERS INCLUDE: Cable television industry

COMPANY NAME: INDUSTRIAL COMMERCIAL EQUIPMENT MANUFACTURING LIMITED (ICE)

MAILING ADDRESS: 51 Alkins Street
Winnipeg, Manitoba
R3H OP2

CONTACT: F. Clancy **TITLE:** General Manager

TELEPHONE: (204) 586-8565 **FAX:** (204) 589-7682

TYPE OF OPERATION: 2 Plants

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1987

PRINCIPAL PRODUCTS OR SERVICES:

Commercial & industrial gas & electric heating and ventilating units, gas and oil construction heaters, infra red heaters

ANNUAL SALES: $10 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 90 **PRODUCTION EMPLOYEES:** 70

TOTAL PLANT AREA: 100,000 sq. ft. **PRODUCTION:** 85,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CGA Certification, CSA Certification (Canada), ETL Certification (USA)

CUSTOMERS INCLUDE: Distributors - Canada & USA

COMPANY NAME: INVENTRONICS LIMITED

MAILING ADDRESS: 3900 - 101 Street
Edmonton, Alberta
T6E 0A5

PLANT ADDRESS: 1420 Van Horne Avenue, Brandon

CONTACT: G. Thompson **TITLE:** President & CEO

TELEPHONE: (403) 461-5010 **FAX:** (403) 450-0234

TYPE OF OPERATION: Multi-plant manufacturer

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1970

PRINCIPAL PRODUCTS OR SERVICES:

Metal products including housing enclosures and rack product for telecommunications, electronic equipment, sheet metal fabrication, powder painting, silk screening, assembly and testing.

ANNUAL SALES: $12 million **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 200 **PRODUCTION EMPLOYEES:** 170

TOTAL PLANT AREA: 120,000 sq. ft. **PRODUCTION:** 100,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

NC equipment, plating capability, in-house tooling, silk screening, full CAD/CAM capabilities

CUSTOMERS INCLUDE: 3M (Canada & U.S.), Alberta Government Telephones, Saskatchewan Telephones and Power, Manitoba Telephone, Manitoba Hydro, Nova Tel, Northern Telecom, Microtel

COMPANY NAME: J.R. STEPHENSON MFG. LTD.

MAILING ADDRESS: 1425 Whyte Avenue
Winnipeg, Manitoba
R3E 1V7

CONTACT: Richard Eardley **TITLE:** General Manager

CONTACT: Gordon Kuneig **TITLE:** Engineering Sales & Service

TELEPHONE: (204) 775-8561 **FAX:** (204) 786-2491

PARENT COMPANY: Synergy Market Group

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1935

PRINCIPAL PRODUCTS OR SERVICES:

Electrical manufacturing of power distribution and control products, metal cabinets, auto and remote controls, PLC controls

ANNUAL SALES: $3.5 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 35 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 30,000 sq. ft. **PRODUCTION:** 25,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Sheet metal shop, metal sheering, punching, welding; CSA approval to 25000 volt and 3000 AMP

CUSTOMERS INCLUDE: Mining, industrial plants, utilities, contractors, distributors

COMPANY NAME: JOHN BUHLER INCORPORATED

MAILING ADDRESS: Box 1003
Winnipeg, Manitoba
R3C 2W5

PLANT ADDRESS: 1201 Regent Avenue West, Winnipeg

CONTACT: J. Friesen **TITLE:** Controller

CONTACT: L. Schroeder **TITLE:** General Sales Manager

TELEPHONE: (204) 661-8711 **FAX:** (204) 654-2503

TYPE OF OPERATION: Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1990

PRINCIPAL PRODUCTS OR SERVICES:

Agricultural machinery, grain augers, front end loaders, harrow equipment, snowblowers, hammermills, rollermills, grain cleaners, rear blades, rotary cutters, finishing mowers, tillers, box scrapers, grain handling equipment, legs and conveyors, custom metal babrication, custom painting.

ANNUAL SALES: $15 - 20 million **MARKET AREA:** International

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 175 - 200 **PRODUCTION EMPLOYEES:** 125

TOTAL PLANT AREA: 230,000 sq. ft. **PRODUCTION:** 220,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Metal working and machining, laser cutting, CNC machining, co-ordinate measuring machine.

CUSTOMERS INCLUDE: Edney Distributors (USA), John Deere (USA), Manitoba Rolling Mills, New Flyer Industries, J.I. Case, Dealers and Distributors through out Canada, USA, Australian Distribution

COMPANY NAME: K & S TOOL AND DIE LIMITED

MAILING ADDRESS: 45 Sylvan Way
Winnipeg, Manitoba
R2R 2B9

CONTACT: P. Klein **TITLE:** President

TELEPHONE: (204) 697-2951 **FAX:** (204) 697-4125

TYPE OF OPERATION: Tool and Die

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1975

PRINCIPAL PRODUCTS OR SERVICES:

Specializing in progressive dies, compound dies, fine blanking dies, jigs and fixtures, injection molds, vacuum and blow molds, precision machining, EDM, designing and engineering, qualified journeymen tool and die makers

ANNUAL SALES: N/A **MARKET AREA:** Canada

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 12 **PRODUCTION EMPLOYEES:** 10

TOTAL PLANT AREA: 12,400 sq. ft. **PRODUCTION:** 10,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

We have performed special project engineering workmanship which has included the design and manufacture of dedicated specialized machines for various industries. We are currently working on a project for Spar Aerospace Ltd. manufacturing a test rig for the Canada Space Arm. Qualified Journeyman Tool and Die Makers.

CUSTOMERS INCLUDE: Spar Aerospace, Bristol Aerospace, Boeing of Canada, Unisys Canada Inc., Northern Telecom, Otto Bock Orthopedics of Canada and Can Car Rail Inc.

COMPANY NAME: KELTEK PRINTED CIRCUIT

MAILING ADDRESS: 1961 Logan Avenue
Winnipeg, Manitoba
R2R OH8

CONTACT: R. Dalebozik **TITLE:** Owner

TELEPHONE: (204) 694-0905 **FAX:** (204)

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1978

PRINCIPAL PRODUCTS OR SERVICES:

Printed circuits for electronic equipment and silk. Screening for electronic equipment and chemical milling.

ANNUAL SALES: N/A **MARKET AREA:** Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 3 **PRODUCTION EMPLOYEES:** 3

TOTAL PLANT AREA: 2,500 sq. ft. **PRODUCTION:** 2,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Specialized drilling equipment, silk-screen equipment, photo reproduction equipment and chemical milling equipment.

CUSTOMERS INCLUDE: Manitoba Hydro, Transport Canada, University of Manitoba, Red River Community College, Kraus Industries, Vansco Electronics, Collett Electronics

COMPANY NAME: KITCHEN CRAFT OF CANADA LIMITED

MAILING ADDRESS: 1180 Springfield Road
Winnipeg, Manitoba
R2C 2Z2

CONTACT: J. Rademaker **TITLE:** Marketing Director

CONTACT: H. Buller **TITLE:** General Manager

TELEPHONE: (204) 224-3211 **FAX:** (204) 222-7608

TYPE OF OPERATION: Head Office

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1971

PRINCIPAL PRODUCTS OR SERVICES:

"Kitchen Craft" modular pre-finished kitchen and vanity cabinets. "Duracove" post formed counter tops

ANNUAL SALES: $20 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 375 **PRODUCTION EMPLOYEES:** 277

TOTAL PLANT AREA: 186,000 sq. ft. **PRODUCTION:** 168,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

European equipment and product knowledge. Engineering for export capability. International documentation and export knowledge.

CUSTOMERS INCLUDE: Contractors, lumber dealers and distributors

COMPANY NAME: KRAUS INDUSTRIES LTD.

MAILING ADDRESS: 204 Day Street
Winnipeg, Manitoba
R2C 1A8

CONTACT: Hans Kraus **TITLE:** President

CONTACT: Detlef Sachs **TITLE:** Manager of Operations

TELEPHONE: (204) 224-1616 **FAX:** (204) 222-0846

TYPE OF OPERATION: Electronics manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1970

PRINCIPAL PRODUCTS OR SERVICES:

Industrial and consumer good contract manufacturing

ANNUAL SALES: $10 million **MARKET AREA:** Commercial/Consumer

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 75 **PRODUCTION EMPLOYEES:** 48

TOTAL PLANT AREA: 18,000 sq. ft. **PRODUCTION:** 16,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Auto insertion of through hole component and component placement surface mount. Computerized testing. CSA & UL listed/approved manufacturing facility

CUSTOMERS INCLUDE: Hughes Aircraft, Manitoba Telephone, Seiko Instruments, etc.

COMPANY NAME: L.V. CONTROL MANUFACTURING LIMITED

MAILING ADDRESS: 660 Golspie Street
Winnipeg, Manitoba
R2K 2V1

CONTACT: B. Murray **TITLE:** President & General Manager

CONTACT: C. Porter **TITLE:** Purchasing Manager

TELEPHONE: (204) 669-3600 **FAX:** (204) 663-4853

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1975

PRINCIPAL PRODUCTS OR SERVICES:

Custom controls, agricultural and industrial material handling, automatic transfer switches, level controls, alarm systems, miscellaneous electrical hardware, motor control centres, programmable controllers and custom electronic assembly.

ANNUAL SALES: $2 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 15

TOTAL PLANT AREA: 8,000 sq. ft. **PRODUCTION:** 6,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Full testing and design capabilities for electrical/ electronic assemblies. CSA approved custom controls and highly skilled engineers/technicians. Heavy duty motor centres and R&D facilities.

CUSTOMERS INCLUDE: Small and large agricultural industrial concerns utilizing electrical/electronic assemblies.

COMPANY NAME: LMG RELIANCE, DIVISION OF LAWSON MARDON GROUP

MAILING ADDRESS: 1093 Sherwin Road
Winnipeg, Manitoba
R3N 1A4

CONTACT: T.D. Sigley **TITLE:** General Manager

CONTACT: Peter Harvey **TITLE:** Industrial Sales Manager

TELEPHONE: (204) 633-4403 **FAX:** (204) 694-5132

PARENT COMPANY: Lawson Mardon Group Limited

TYPE OF OPERATION: Branch Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1958

PRINCIPAL PRODUCTS OR SERVICES:

Plastic industrial shopping containers, plastic bottles and camping products.

ANNUAL SALES: $45 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 400 **PRODUCTION EMPLOYEES:** 340

TOTAL PLANT AREA: 240,000 sq. ft. **PRODUCTION:** 200,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Injection and blow moulding, fluorinating equipment for production of coated bottles.

CUSTOMERS INCLUDE: Companies in the food, chemical, paint, lubrication oil and vegetable oil industries, chain stores and major distributors of sporting goods.

COMPANY NAME: LODE KING INDUSTRIES

MAILING ADDRESS: Box 1146
Winkler, Manitoba
R6W 4B2

CONTACT: T. Elias **TITLE:** General Manager

CONTACT; L. Elias **TITLE:** Sales Manager

TELEPHONE: (204) 325-4345 **FAX:** (204) 325-5369

PARENT COMPANY: Triple E Canada Limited

TYPE OF OPERATION: Transportation Equipment & Metal Fabrication

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1988

PRINCIPAL PRODUCTS OR SERVICES:

Over the road highway trailers. Hopper, bottom & flat deck, metal fabrication.

ANNUAL SALES: $8 million **MARKET AREA:** Canada/Northern USA

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 70 **PRODUCTION EMPLOYEES:** 50

TOTAL PLANT AREA: 60,000 sq. ft. **PRODUCTION:** 50,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CWB Welding Approved. CAD/CAM Equipment related to fabrication work.

CUSTOMERS INCLUDE: Bulk commodity, transportation fleets, requiring flat deck type trailers. Manufacturers requiring metal fabrication and welding.

COMPANY NAME: LOEWEN WINDOWS

MAILING ADDRESS: Box 2260
Steinbach, Manitoba
ROA 2A0

CONTACT: P. Loewen **TITLE:** Vice-President Marketing & Sales

CONTACT: V. Thiessen **TITLE:** General Sales Manager

TELEPHONE: (204) 326-6446 **FAX:** (204) 326-5227

TYPE OF OPERATION: Manufacturer

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1905

PRINCIPAL PRODUCTS OR SERVICES:

Wood windows and steel entry door systems.

ANNUAL SALES: N/A **MARKET AREA:** Canada/USA/Japan

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 600 **PRODUCTION EMPLOYEES:** 450

TOTAL PLANT AREA: 365,000 sq. ft. **PRODUCTION:** 330,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: Building supply dealers, home builders, contractors.

COMPANY NAME: MACDON INDUSTRIES LTD.

MAILING ADDRESS: 680 Moray Street
Winnipeg, Manitoba
R3J 3S3

CONTACT: Gary A. MacDonald **TITLE:** Executive Vice President

CONTACT: J. Allan MacDonald **TITLE:** President

TELEPHONE: (204) 885-5590 **FAX:** (204) 832-7749

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1971

PRINCIPAL PRODUCTS OR SERVICES:

Farm equipment, self-propelled (draper and auger) and pull-type swathers, combine headers, manure spreaders, mower conditioners, various attachments and pick-up reels.

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 400 **PRODUCTION EMPLOYEES:** 340

TOTAL PLANT AREA: 250,000 sq. ft. **PRODUCTION:** 240,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Fabrication, machine shop, welding and painting facilities

CUSTOMERS INCLUDE: Original equipment manufacturers, distributors, and dealer network

COMPANY NAME: MALNAR INDUSTRIES LIMITED

MAILING ADDRESS: 903 Marion Street
Winnipeg, Manitoba
R2J OK7

CONTACT: D. Malnar **TITLE:** President

CONTACT: D. Edwards **TITLE:** Vice-President

TELEPHONE: (204) 237-4881 **FAX:** (204) 233-6936

TYPE OF OPERATION: Head Office

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1971

PRINCIPAL PRODUCTS OR SERVICES:

Specialized industrial refrigeration engineering capabilities; air conditioning equipment and supplies; industrial refrigeration-evaporation coils, evaporative condensers, liquid to liquid and liquid to air heat exchangers, replacement fin tubes for liquid to air heat exchangers, pressure vessels and custom process equipment. Econair Division - plant growth chambers, environmental rooms.

ANNUAL SALES: $2.5 million **MARKET AREA:** International

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 13

TOTAL PLANT AREA: 25,000 sq. ft. **PRODUCTION:** 23,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Special engineering capabilities. Industrial refrigeration for meat and food processing industries.

CUSTOMERS INCLUDE: The food processing, meat packing and mining industries, as well as cold storage plants. ECONAIR DIVISION - universities, government research stations, chemical companies

COMPANY NAME: MANITOBA ROLLING MILLS, (A Division of MRM Steel Limited)

MAILING ADDRESS: P.O. Box 2,500
Selkirk, Manitoba
R1A 2B4

PLANT ADDRESS: 27 Main Street, Selkirk

CONTACT: G. Leach **TITLE:** President

CONTACT: H. Irvine **TITLE:** Vice-President/Marketing & Sales

TELEPHONE: (204) 482-3241 **FAX:** (204) 785-9011

PARENT COMPANY: MRM Steel Limited

TYPE OF OPERATION: Branch Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1916

PRINCIPAL PRODUCTS OR SERVICES:

Bar Mill - angles, channels, flats, squares, rounds and special shapes.

ANNUAL SALES: $100 million **MARKET AREA:** Canada, US, Europe, and Asia

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 480 **PRODUCTION EMPLOYEES:** 380

TOTAL PLANT AREA: 116.4 acres **PRODUCTION:** N/A

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Specialty steels including special shapes, CSA approved standards. American Society of Testing Materials AISI: SAE.

CUSTOMERS INCLUDE: Manufacturers, railways, steel service centres and the mining and the construction industries.

COMPANY NAME: MANTA INDUSTRIES LIMITED

MAILING ADDRESS: P.O. Box 3657, Station "B"
Winnipeg, Manitoba
R2W 3R4

PLANT ADDRESS: 1010 Logan Avenue, Winnipeg

CONTACT: H. Cohen **TITLE:** President & Chief Executive Officer

CONTACT: M. Guberman **TITLE:** Vice-President & General Manager

TELEPHONE: (204) 783-7016 **FAX:** (204) 775-2122

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1916

PRINCIPAL PRODUCTS OR SERVICES:

Industrial-fabric product manufacturers, ie. tents, trampolines, covers, soft-pak carrying cases, bags, etc.

ANNUAL SALES: N/A **MARKET AREA:** Canada, USA

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 65 **PRODUCTION EMPLOYEES:** 55

TOTAL PLANT AREA: 25,000 sq. ft. **PRODUCTION:** 16,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Heavy-duty sewing machines, die-cutting equipment, grommet machines, design facilities, etc.

CUSTOMERS INCLUDE: Department of National Defense, Large Department Store Chains, Wholesale Distributors, Canada Post, etc.

COMPANY NAME: MELET PLASTICS INCORPORATED

MAILING ADDRESS: 670 Golspie Street
Winnipeg, Manitoba
R2K 2V1

CONTACT: E. Shinewald **TITLE:** President

CONTACT: C. Paziuk **TITLE:** Plant Manager

TELEPHONE: (204) 667-6635 **FAX:** (204) 663-9345

TYPE OF OPERATION: Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1968

PRINCIPAL PRODUCTS OR SERVICES:

Custom plastic products, furniture hardware, water heater drain valves, shoe heels, perpetual calenders, components for agricultural equipment, custom injection moulding, mold machine. A complete line of canes, including canes for the visually impaired under the AmbuTech name.

ANNUAL SALES: $1.5 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 7,500 sq. ft. **PRODUCTION:** 6,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Complete tool room - includes CAD system, lathe, milling machines, pentograph, surface grinder. Currently upgrading our quality program to meet and surpass ISO 900's standards.

CUSTOMERS INCLUDE: Furniture manufacturers, pump and water heater tank manufacturers, shoe manufacturers, photography companies, agricultural implement manufacturers, retailers, hospitals, agencies for visually impaired persons.

COMPANY NAME: MICRO TOOL AND MACHINE LIMITED

MAILING ADDRESS: 1166 Sanford Street
Winnipeg, Manitoba
R3T OC4

CONTACT: J. Barris **TITLE:** President

CONTACT: K. Booth **TITLE:** Vice-President and General Manager

TELEPHONE: (204) 774-1641 **FAX:** (204) 774-1643

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1964

PRINCIPAL PRODUCTS OR SERVICES:

Production machinery for the transfer manufacturing industry, special machines, tools and dies. Six foot levelling line for coiled steel.

ANNUAL SALES: $1.5 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 16 - 20 **PRODUCTION EMPLOYEES:** 12 - 17

TOTAL PLANT AREA: 12,000 sq. ft. **PRODUCTION:** 10,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

All equipment manufactured is state of the art. The machines tools produced are computer controlled.

CUSTOMERS INCLUDE: Westinghouse (US/Canada), Federal Pioneer Limited and the international transformer manufacturing industry including Takeoka Electric of Japan, Kolon Electric of Korea, Hellenic Manufacturing of Greece, Crompton Greaves, India, Fortune Electrical. Also local customers including Motor Coach Industries, Bristol Aerospace, Westell.

COMPANY NAME: MIDWEST DETROIT DIESEL ALLISON LIMITED/ MIDWEST POWER PRODUCTS

MAILING ADDRESS: 1460 Waverley Street
Winnipeg, Manitoba
R3T 3G6

CONTACT: B. Norrie **TITLE:** President

CONTACT: B. Polson **TITLE:** Sales & Parts Manager

TELEPHONE: (204) 452-8244 **FAX:** (204) 452-2153

PARENT COMPANY: Midwest Detroit Diesel Allison Limited

TYPE OF OPERATION: Diesel Engine Distributor - Parts, Service, Sales

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1991

PRINCIPAL PRODUCTS OR SERVICES:

Detroit Diesel and Electro-Motive Diesel Engines: Service & Parts for sale; Power System Design and Supply Based on these Products

ANNUAL SALES: $10 million **MARKET AREA:** Manitoba, Saskatchewan and N.W. Ontario

MILITARY CERTIFICATION: No **QA PROGRAM:** CSA Z 1993

TOTAL EMPLOYEES: 96 **PRODUCTION EMPLOYEES:** 27

TOTAL PLANT AREA: 66,000 sq. ft. **PRODUCTION:** 33,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Power systems engineering, design, packager systems including allied and support componentry. Control system programming, controller-based, software design, programming capabilities

CUSTOMERS INCLUDE: Shell Canada Resources, General Motors, Curragh Resources, Echo Bay Mines, Bank of Montreal

COMPANY NAME: MONARCH INDUSTRIAL COATINGS

MAILING ADDRESS: P.O. Box 20430
Steinbach, Manitoba
ROA 2T1

PLANT ADDRESS: 269 Hespeler Road, Steinbach

CONTACT: T. Clark **TITLE:** President

CONTACT: M. Halipchuk **TITLE:** Marketing Manager

TELEPHONE: (204) 326-5891 **FAX:** (204) 326-5664

PARENT COMPANY: Monarch Plating Company Limited

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1989

PRINCIPAL PRODUCTS OR SERVICES:

Specializing in custom powder coating applications of metal industrial and consumer products.

ANNUAL SALES: N/A **MARKET AREA:** Manitoba

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 10 **PRODUCTION EMPLOYEES:** 7

TOTAL PLANT AREA: 40,000 sq. ft. **PRODUCTION:** 37,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Features power wash pre-cleaning, degreasing, iron phosphatizing, electrostatic powder coating applicating and conveyorized curing oven, automatic or manual.

CUSTOMERS INCLUDE: Acme Chrome Furniture Limited, manufacturers in the furniture, health care, agricultural, transporation, aerospace, and metal fabrication industries.

COMPANY NAME: MONARCH INDUSTRIES LIMITED

MAILING ADDRESS: P.O. Box 429
Winnipeg, Manitoba
R3C 3E4

PLANT ADDRESS: 889 Erin Street, Winnipeg

CONTACT: William Parkhill **TITLE:** Sales Manager

CONTACT: Tom Hallas **TITLE:** General Manager

TELEPHONE: (204) 786-7211 **FAX:** (204) 889-9120

TYPE OF OPERATION: Head office

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1935

PRINCIPAL PRODUCTS OR SERVICES:

Grey and ductile iron castings, hydraulic cylinders, pumps (submersible, industrial, irrigation, contractors, trash, deepwell, hand, liquid fertilizer and fire fighting), concrete, utility, mortar and plaster mixers, custom machining and metal fabrication

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 400 **PRODUCTION EMPLOYEES:** 360

TOTAL PLANT AREA: 250,000 sq. ft. **PRODUCTION:** 200,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Ford Q-1 foundry and machine shop

CUSTOMERS INCLUDE: Farm Machinery companies, distributors, transportation, mining and forestry

COMPANY NAME:	MUTSCHEL BROTHERS MACHINE SHOP LIMITED		
MAILING ADDRESS:	Box 1209 Thompson, Manitoba R8N 1P1		
PLANT ADDRESS:	47 Gay Street, Thompson		
CONTACT:	L. Sochaski	**TITLE:**	Manager
CONTACT:	W. Mutchel	**TITLE:**	President
TELEPHONE:	(204) 778-7055	**FAX:**	(204) 778-5363
TYPE OF OPERATION:	Single Plant		
DEGREE OF CANADIAN OWNERSHIP:	100%		
YEAR COMPANY ESTABLISHED:	1970		

PRINCIPAL PRODUCTS OR SERVICES:

Mining equipment, ore cars, precision machining, custom welding, spray welding and steel fabrication.

ANNUAL SALES:	$2.5 million	**MARKET AREA:**	Canada
MILITARY CERTIFICATION:	N/A	**QA PROGRAM:**	N/A
TOTAL EMPLOYEES:	22	**PRODUCTION EMPLOYEES:**	18
TOTAL PLANT AREA:	15,000 sq. ft.	**PRODUCTION:**	13,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Precision lathes, milling machines, radial drills, bandsaw, cylindrical grinders, shears, rolls (1/2 x 10 capacity).

CUSTOMERS INCLUDE: INCO - Hudson Bay Mining & Smelting, REPAP, G.E. Canada, Manitoba Hydro, Midwest Drilling

COMPANY NAME: NATIONAL COATING TECHNOLOGIES INCORPORATED

MAILING ADDRESS: 1975 Logan Avenue
Winnipeg, Manitoba
R2R 0H8

CONTACT: John Read **TITLE:** Vice-President & General Manager

CONTACT: Renny Kaptein **TITLE:** Production Supervisor

TELEPHONE: (204) 632-5585 **FAX:** (204) 694-3282

PARENT COMPANY: National Leasing Group Ltd.

TYPE OF OPERATION: Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1971

PRINCIPAL PRODUCTS OR SERVICES:

Thermal spraying of metallic and ceramic coatings on aircraft parts, manufacture of ceramic coated rods for pulp and paper industry, manufacture of coated pump sleeves, general shop and on-site metallizing

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 12 **PRODUCTION EMPLOYEES:** 9

TOTAL PLANT AREA: 18,000 sq. ft. **PRODUCTION:** 15,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Approved to coat parts for Rolls Royce, General Electric, Pratt & Whitney

CUSTOMERS INCLUDE: Bristol Aerospace, Appleton Manufacturing (Menasha Corp.), Albany International, Manitoba Hydro, Standard Aero, Boeing Canada, Aero Consulting Service, Cadorath Plating, Abitibi-Price, Consumers' Co-operative Refineries Limited, Alphair Ventilating Systems Inc.

COMPANY NAME: NEW FLYER INDUSTRIES LIMITED

MAILING ADDRESS: Box 245, Transcona P.O.
Winnipeg, Manitoba
R2C 3T4

PLANT ADDRESS: 600 Panorda Avenue West, Winnipeg

CONTACT: G. Johnson **TITLE:** President

CONTACT: R. Bevis **TITLE:** Vice-President, Marketing/Sales

TELEPHONE: (204) 224-1251 **FAX:** (204) 224-0551

PARENT COMPANY: Den Oudsten Group B.V

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1930

PRINCIPAL PRODUCTS OR SERVICES:

Fabricating and assembly of transportation vehicles including diesel and electric powered transit buses.

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 450 **PRODUCTION EMPLOYEES:** 370

TOTAL PLANT AREA: 293,250 sq. ft. **PRODUCTION:** 206,250 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Various NC punching and bending equipment, electronic wheel alignment and chassis dynamometer.

CUSTOMERS INCLUDE: Cities in Canada & USA

COMPANY NAME: NORTHERN TELECOM

MAILING ADDRESS: 1455 Mountain Avenue
Winnipeg, Manitoba
R2X 2Y9

CONTACT: Maureen L. Presner **TITLE:** Plant Manager

TELEPHONE: (204) 631-7001 **FAX:** (204) 631-7290

PARENT COMPANY: Northern Telecom Ltd., Mississauga

TYPE OF OPERATION: Manufacturing branch plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1887 - Locally in 1969

PRINCIPAL PRODUCTS OR SERVICES:

Northern Telecom telecommunications equipment

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 244 **PRODUCTION EMPLOYEES:** 162

TOTAL PLANT AREA: 130,000 sq. ft. **PRODUCTION:** 94,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Computerized, printed circuit board, test sets, computer controlled lasers, computer controlled test equipment, computer controlled robots and surface mount processes

CUSTOMERS INCLUDE: Telephone companies

COMPANY NAME: PALLISER FURNITURE LIMITED

MAILING ADDRESS: 55 Vulcan Avenue
Winnipeg, Manitoba
R2G 1B9

PLANT ADDRESS: 170 Vulcan, 770 Pandora Avenue East, 55 Vulcan Avenue, Winnipeg

CONTACT: A. DeFehr **TITLE:** President

CONTACT: R. Friesen **TITLE:** General Manager Sales/Marketing

TELEPHONE: (204) 988-5600 **FAX:** (204) 663-1776

TYPE OF OPERATION: Head Office

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1944

PRINCIPAL PRODUCTS OR SERVICES:

Household furniture products including bedroom, dining room, occasional tables, entertainment units, wall units and upholstery - fabric and leather. Solid wood, veneer and laminate casegood products.

ANNUAL SALES: $150 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 1,400 **PRODUCTION EMPLOYEES:** 1,250

TOTAL PLANT AREA: 1,300,000 sq. ft. **PRODUCTION:** 1,200,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Kiln drying, low pressure lamination, urethane, various woodworking capabilities, heat treated finishes and upholstering.

CUSTOMERS INCLUDE: Furniture retailers, housing contractors and department stores

COMPANY NAME: PARAMAX SYSTEMS CANADA

MAILING ADDRESS: 200 Saultgaux Crescent
Winnipeg, Manitoba
R3J 3W3

CONTACT: G. Johnson **TITLE:** General Manager

CONTACT: B. Cerqueira **TITLE:** Director, Business Development

TELEPHONE: (204) 831-3100 **FAX:** (204) 885-4334

PARENT COMPANY: Paramax Systems Corporation, McLean, VA

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1977

PRINCIPAL PRODUCTS OR SERVICES:

Full range of engineering and manufacturing capabilities with precision equipment capable of handling all aspects of MIL-SPEC assembly, including quality assurance, environmental stress screening, test engineering, production engineering, production/material/procurement control, configuration/data management, prototype assembly capabilities, sub-assembly test, final test and sub-system integration.

ANNUAL SALES: $42 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: AQAP-1 **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 360 **PRODUCTION EMPLOYEES:** 210

TOTAL PLANT AREA: 84,000 sq. ft. **PRODUCTION:** 30,000 sq. ft

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Environmental testing from 50 to 150 degrees Celsius; capability to design, build and manufacture sophisticated electronic equipment. Auto insertion equipment, surface mount support, ASIC and custom electronics design, MIL-STD-2000 Solder certified.

CUSTOMERS INCLUDE: Westinghouse, GE, Lockheed Corporation, U.S. Navy, Canadian DND, Paramax, Litton Systems

COMPANY NAME: PATTERN CASTINGS

MAILING ADDRESS: 1585 Dugald Road
Winnipeg, Manitoba
R2J 0H3

CONTACT: T. Kopczewski **TITLE:** President

CONTACT: M. Matsyk **TITLE:** Plant Manager

TELEPHONE: (204) 661-6002 **FAX:** (204) 663-9217

PARENT COMPANY: Pattern Castings, Ontario

TYPE OF OPERATION: Foundry

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1975 (Manitoba)

PRINCIPAL PRODUCTS OR SERVICES:

Investment castings and sand castings in ferrous and non-ferrous alloys.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 12 **PRODUCTION EMPLOYEES:** 10

TOTAL PLANT AREA: 8,000 sq. ft. **PRODUCTION:** 6,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Welding - heat treating

CUSTOMERS INCLUDE: Manufacturing - mining - pulp and paper - steel industries and automotive

COMPANY NAME: POLYCAST INDUSTRIAL PRODUCTS LIMITED

MAILING ADDRESS: 965 Sherwin Road
Winnipeg, Manitoba
R3H 0T8

CONTACT: P. Magel **TITLE:** President

CONTACT: R. Sauriol **TITLE:** Technical Sales

TELEPHONE: (204) 632-5428 **FAX:** (204) 697-0314

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1972

PRINCIPAL PRODUCTS OR SERVICES:

Bushings, insulators, transformers and electrical apparatus

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** CSA Z299.3

TOTAL EMPLOYEES: 30 **PRODUCTION EMPLOYEES:** 24

TOTAL PLANT AREA: 25,000 sq. ft. **PRODUCTION:** 21,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Custom epoxy casting expertise

CUSTOMERS INCLUDE: Electrical manufacturers and electrical utilities

COMPANY NAME: PORTAGE MANUFACTURING INC.

MAILING ADDRESS: 1000 - 6th Avenue N.E.
Portage la Prairie, MB
R1N 3T7

CONTACT: John Priest **TITLE:** President

CONTACT: Alf Weber **TITLE:** Vice President

TELEPHONE: (204) 239-0160 **FAX:** (204) 857-9347

TYPE OF OPERATION: Custom manufacture of agricultural/industrial equipment

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1991

PRINCIPAL PRODUCTS OR SERVICES:

Several lines of swathers, combines, balers, custom painting and assembly of agricultural and industrial equipment

ANNUAL SALES: $8 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 70 **PRODUCTION EMPLOYEES:** 60

TOTAL PLANT AREA: 105,000 sq. ft. **PRODUCTION:** 85,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Custom fabrication, wet and powder painting and assembly to customer specifications.

CUSTOMERS INCLUDE: Vicon Europe, Massey Ferguson, New Noble Distributors and various distributors

COMPANY NAME: PRECISION METALCRAFT INCORPORATED

MAILING ADDRESS: 72 Park Lane Avenue
Winnipeg, Manitoba
R2R 0K2

CONTACT: M. Kaufman **TITLE:** Vice-President

TELEPHONE: (204) 694-7200 **FAX:** (204) 694-5123

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1987

PRINCIPAL PRODUCTS OR SERVICES:

Precision CNC fabrication of sheet metal and aluminum parts. Suppliers of electro - mechanical components to OEMs. Boxes, cabinets, racks, brackets. Complete in-house finishing line.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 13,000 sq. ft. **PRODUCTION:** 12,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

High quality and on-time delivery, utilizing the advanced CNC fabricating equipment. Shear, punch form, weld and painting to specifications. Fabricating expertise is complimented by a complete CAD/CAM and quality assurance system based on AQAP 4. Spec. implementation of ISO 9002 in 1992. - DNC Shearing Centre - automated painting pretreatment line

CUSTOMERS INCLUDE: N/A

COMPANY NAME: PRITCHARD ENGINEERING CO. LTD.

MAILING ADDRESS: P.O. Box 1740
Winnipeg, Manitoba
R3C 3A1

PLANT ADDRESS: 111 Bannister Road & 100 Otter Street, Winnipeg

CONTACT: John Scott - 452-2344 **TITLE:** President

CONTACT: W.A. Moore **TITLE:** General Manager

TELEPHONE: (204) 632-0639 **FAX:** (204) 632-0849

TYPE OF OPERATION: Head office

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1923

PRINCIPAL PRODUCTS OR SERVICES:

Primary power and stand-by electric generating sets, electrical control panels, power systems, "Hydrapak" plant hydraulic systems, agricultural and industrial pumping systems, complete diesel engine overhaul and facilities, complete hydraulic component, overhaul and repair facility and general machine shop and fabrication plant, custom machinery builder, CAD/CAM, CNC lathe

ANNUAL SALES: $12 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 103 **PRODUCTION EMPLOYEES:** 45

TOTAL PLANT AREA: 53,000 sq. ft. **PRODUCTION:** 43,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

C.S.S. listed products

CUSTOMERS INCLUDE: Construction, mining, pulp and paper, transportation industries, industrial and agricultural machinery manufacturers

COMPANY NAME: PROGRESSIVE MFG. LTD.

MAILING ADDRESS: Box 2, Group 16
RR-1-B
Winnipeg, Manitoba
R3C 4A3

PLANT ADDRESS: 3420 Main Street, Winnipeg

CONTACT: Bill Reinisch **TITLE:** Manger

CONTACT: Dave Reinisch **TITLE:** Manager

TELEPHONE: (204) 838-7911 **FAX:** (204) 339-3412

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1945

PRINCIPAL PRODUCTS OR SERVICES:

Metal stampings, telephone termination enclosures

ANNUAL SALES: $2 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 40 **PRODUCTION EMPLOYEES:** 35

TOTAL PLANT AREA: 25,000 sq. ft. **PRODUCTION:** 23,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

40 shears, 16 presses, 4 brakes, 3 lathes, vertical mill, band saws, drill presses, MIG & TIG welders, 4 spot welders, 2 plastic injection molding machines, painting equipment

CUSTOMERS INCLUDE: M.T.S., Sasktel, Albert Government Telephone, BC Telephone, Edmonton Tel, Manitoba Hydro, Furnaceman

COMPANY NAME: PULSE ENGINEERING

MAILING ADDRESS: 300 Keewatin Street
Winnipeg, Manitoba
R2X 2R9

CONTACT: K. Procak **TITLE:** General Manager

CONTACT: C. Webb, P. Eng. **TITLE:** Senior Engineer

TELEPHONE: (204) 633-4321 **FAX:** (204) 697-2264

PARENT COMPANY: Pinehurst Holdings Limited

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1969

PRINCIPAL PRODUCTS OR SERVICES:

Repair and calibration - DND recognized Standards Laboratory; custom design and development; control, monitoring and manufacturing systems.

ANNUAL SALES: $900,000 **MARKET AREA:** Global

MILITARY CERTIFICATION: DND 1015 **QA PROGRAM:** DND AQAP 6

TOTAL EMPLOYEES: 10 **PRODUCTION EMPLOYEES:** 4

TOTAL PLANT AREA: 5,000 sq. ft. **PRODUCTION:** 2,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

DND recognized calibration facility with in-house Standards Laboratory. Expertise in digital signal processing.

CUSTOMERS INCLUDE: Boeing Canada Technology Limited, Carte International Incorporated, Federal Pioneer Limited, CN Rail, CP Rail, VIA Rail, RCMP, Unisys

COMPANY NAME: PURVIS NAVCON SHIPYARD LIMITED

MAILING ADDRESS: Box 18, Group 202, RR#2
Selkirk, Manitoba
R1A 2A7

PLANT ADDRESS: Lot 9, North Main Street, Selkirk

CONTACT: E. Purvis **TITLE:** Corporate Manager

CONTACT: T. Pearson **TITLE:** Manager

TELEPHONE: (204) 482-4622 **FAX:** (204) 785-8335

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1973

PRINCIPAL PRODUCTS OR SERVICES:

Steel ship buildings (barges and tugs, eg. 3,000 ton barges); oil drilling rigs and associated equipment; commercial excursion vessels (tugs, ferries, and crew boats).

ANNUAL SALES: $5 million **MARKET AREA:** Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 3 **PRODUCTION EMPLOYEES:** As required

TOTAL PLANT AREA: 12,000 sq. ft. **PRODUCTION:** 9,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Complete machining facilities, naval architect and engineer on staff. Arctic oil industry experience and expertise; work in Alaska as well.

CUSTOMERS INCLUDE: Canmar, Syncrude, Imperial Oil, Gulf Oil, Quadrille Resources, Northern Transportation Arctic Transportation and Beaudril

COMPANY NAME:	QUALITY COMMUNICATION PRODUCTS (1979) LIMITED
MAILING ADDRESS:	P.O. Box 1328 Morden, Manitoba ROG 1J0
PLANT ADDRESS:	239 Mountain Street South, Morden
CONTACT:	S. Wilson **TITLE:** President
CONTACT:	B. Schmidt **TITLE:** Office Manager
TELEPHONE:	(204) 822-4431 **FAX:** (204) 822-6348
TYPE OF OPERATION:	Single Plant
DEGREE OF CANADIAN OWNERSHIP:	100%
YEAR COMPANY ESTABLISHED:	1969

PRINCIPAL PRODUCTS OR SERVICES:

"QCP" Telecommunication products; toroidal coil winding, low quantity, high tolerance wound capacitors and wire resistors.

ANNUAL SALES:	$1.5 million	**MARKET AREA:**	Worldwide
MILITARY CERTIFICATION:	No	**QA PROGRAM:**	Yes
TOTAL EMPLOYEES:	25 - 35	**PRODUCTION EMPLOYEES:**	25 - 30
TOTAL PLANT AREA:	37,000 sq. ft.	**PRODUCTION:**	24,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Volume toroidal coil winding.

CUSTOMERS INCLUDE: Telephone companies worldwide

COMPANY NAME: REGAL BEDDING (1977) LTD.

MAILING ADDRESS: 1451 Saskatchewan Avenue
Winnipeg, Manitoba
R3E 3K7

CONTACT: B. Gindin **TITLE:** President

CONTACT: S. Morry **TITLE:** Director Sales & Marketing

TELEPHONE: (204) 783-2606 **FAX:** (204) 783-3735

PARENT COMPANY: Rebr Enterprises Ltd.

TYPE OF OPERATION: Manufacturing

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1940's

PRINCIPAL PRODUCTS OR SERVICES:

Mattresses and boxsprings

ANNUAL SALES: $11 million **MARKET AREA:** Western Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 77 **PRODUCTION EMPLOYEES:** 60

TOTAL PLANT AREA: 98,000 sq. ft. **PRODUCTION:** 95,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE:

COMPANY NAME: REPAP MANITOBA

MAILING ADDRESS: P.O. Box 1590
The Pas, Manitoba
R9A 1L4

CONTACT: W. Veltch **TITLE:** Manager, Engineering & Maintenance

CONTACT: M. Selkirk **TITLE:** Superintendent, Maintenance Projects

TELEPHONE: (204) 623-7411 **FAX:** (204) 623-3072

PARENT COMPANY: REPAP Enterprises Incorporated

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1976

PRINCIPAL PRODUCTS OR SERVICES:

Services and manufacture of equipment for pulp & paper, mining, agriculture, power generation and railway industries.

ANNUAL SALES: $1 million **MARKET AREA:** Local area

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 500 **PRODUCTION EMPLOYEES:** 400

TOTAL PLANT AREA: 135,000 sq. ft. **PRODUCTION:** 100,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Dynamic roll balancer, roll grinder, surface grinder, lathes, milling machines and horizontal boring mills. Fabrication shop includes overhead cranes to 60 ton capacity, plasma flame cutting equipment, metal shear and plant rolling equipment.

CUSTOMERS INCLUDE: Mining Companies, Manitoba Hydro, Winnipeg Area Shops and local private business in central and Northern Manitoba

COMPANY NAME: ROCKWELL MODULAR AUTOMATION INC.

MAILING ADDRESS: 725 Century Street
Winnipeg, Manitoba
R3H 0M2

CONTACT: Jim Manishen **TITLE:** President

CONTACT: Braden Szuuts **TITLE:** Vice President

TELEPHONE: (204) 775-2584 **FAX:** (204) 786-2510

PARENT COMPANY: Empire Sheet Metal Mfg. Co. Ltd.

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1989

PRINCIPAL PRODUCTS OR SERVICES:

Pneumatic actuators, modular robotic automation components

ANNUAL SALES: N/A **MARKET AREA:** Canada/USA

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 3 **PRODUCTION EMPLOYEES:** 1

TOTAL PLANT AREA: 2,000 sq. ft. **PRODUCTION:** 2,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: Volume manufacturers wishing to automate repetitive manual tasks

COMPANY NAME: SCHMIDTKE MILLWORK LIMITED

MAILING ADDRESS: P.O. Box 2470
Steinbach, Manitoba
R0A 2A0

PLANT ADDRESS: 78 Townline Road, Steinbach

CONTACT: D. Giesbrecht **TITLE:** General Manager

CONTACT: B. Cooke **TITLE:** Marketing Manager

TELEPHONE: (204) 326-9837 **FAX:** (204) 326-5928

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1966

PRINCIPAL PRODUCTS OR SERVICES:

Architectural millwork and kitchen cabinetry. Institutional casegoods.

ANNUAL SALES: $8 - $10 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 100 **PRODUCTION EMPLOYEES:** 50-75

TOTAL PLANT AREA: 75,000 sq. ft. **PRODUCTION:** 73,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: General contractors, school boards, hospitals, retail kitchen cabinets through dealer network.

COMPANY NAME: SPECTRUM MANUFACTURING COMPANY LIMITED

MAILING ADDRESS: 495 Madison Street
Winnipeg, Manitoba
R3J 1J2

CONTACT: F. Bilton **TITLE:** Sales Manager

CONTACT: G. Derlago **TITLE:** Controller

TELEPHONE: (204) 885-5928 **FAX:** (204) 831-0973

PARENT COMPANY: Kraus Industries Limited

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1964

PRINCIPAL PRODUCTS OR SERVICES:

Sheet Metal fabrication of electric, electronic, fuel dispensing, miscellaneous cabinets, CNC punching and machining, painting and finishing of aluminum, steel and stainless steel.

ANNUAL SALES: N/A **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 35 **PRODUCTION EMPLOYEES:** 25

TOTAL PLANT AREA: 11,500 sq. ft. **PRODUCTION:** 10,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CNC Punch, CNC Brake and Shear 10', CNC Mill, Paint Facility, CAD - CAM, QMI CANS, Z299.4

CUSTOMERS INCLUDE: GEC Plessey Telecommunication, Computing Devices Company, Viraus Industries, Viraus Alternate Fuels

IX

COMPANY NAME: SPICER HI-TECH PLASTICS

MAILING ADDRESS: 891 E. Century Street
Winnipeg, Manitoba
R3H OM3

CONTACT: L. Spicer **TITLE:** Chief Executive Officer

CONTACT: J. Heath **TITLE:** Solicitor

TELEPHONE: (204) 783-7079 **FAX:** (204) 786-2141

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1987

PRINCIPAL PRODUCTS OR SERVICES:

Custom plastic manufacturing, fabrication, repair, design.

ANNUAL SALES: $250,000 **MARKET AREA:** Canada

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 7 **PRODUCTION EMPLOYEES:** 5

TOTAL PLANT AREA: 3,000 sq. ft. **PRODUCTION:** 2,800 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Mold making composite materials. Resin transfer molding.

CUSTOMERS INCLUDE: Federal Pioneer, Winnipeg Hydro, Manitoba Hydro, Federal Government, Hudson Bay Mining, Motor Coach, INCO (Thompson), City of Winnipeg, Treduk (Quebec), Bristol Aerospace, Boeing of Canada

COMPANY NAME: STANDARD AERO LIMITED

MAILING ADDRESS: 33 Allen Dyne Road
Winnipeg, Manitoba
R3H 1A1

CONTACT: R.C. Hamaberg **TITLE:** President

CONTACT: P.M. Soubry, Jr. **TITLE:** V.P. Mktg & Bus. Dev't.

TELEPHONE: (204) 775-9711 **FAX:** (204) 885-2229

PARENT COMPANY: Hawker Siddeley PLC

TYPE OF OPERATION: Division Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1938

PRINCIPAL PRODUCTS OR SERVICES:

Overhaul and repair of aircraft turbine engines, accessories and airframe components

ANNUAL SALES: $145 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes AQAP + 1

TOTAL EMPLOYEES: 700 **PRODUCTION EMPLOYEES:** 450

TOTAL PLANT AREA: 275,000 sq. ft. **PRODUCTION:** 200,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Pratt & Whitney Canada Designated Overhaul facility, authorized Allison 250/T63 & T56/501 distributor/major repair center, Textron Lycoming T53/T55 Service Center, Chandler Evans authorized parts distributor overhaul licencee, Bendix authorized product support center

CUSTOMERS INCLUDE: Canadian Forces, Evergreen Helicopters, Canadian Helicopters, O.G.M.A. (Portugal), Field Airmotive, Alfa Romeo, Atlantic S.E. Airlines, Bearskin Lake Air Service, Stevens Aviation, Elicotteri

COMPANY NAME: STANDARD MACHINE WORKS LIMITED

MAILING ADDRESS: 660 St. Matthews Avenue
Winnipeg, Manitoba
R3G OG8

CONTACT: N. Bickell **TITLE:** President/General Manager

CONTACT: J. Jones **TITLE:** Assistant Manager

TELEPHONE: (204) 783-7001 **FAX:** (204) 783-9988

TYPE OF OPERATION: Single plant
DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1911

PRINCIPAL PRODUCTS OR SERVICES:

Manufacturing and repair of parts for all industry - all custom work welding (fabrication) of equipment. Precision machinists - tool sales.

ANNUAL SALES: $1.4 million **MARKET AREA:** Western Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** No

TOTAL EMPLOYEES: 21 **PRODUCTION EMPLOYEES:** 14

TOTAL PLANT AREA: 15,000 sq. ft. **PRODUCTION:** 8,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Hi-precision grinding and lapping equipment for hyd-pump parts, etc. Precision manufacturing and repair of rubber and metal rollers for plastic and printing companies. Large precision grinder for engine blocks-heads, etc.

CUSTOMERS INCLUDE: All government departments, railways, bus manufacturers, farm equipment, aerospace industry (Boeing, Bristol) WINPAC, Winnipeg Free Press, Printing Companies, Powell Equipment, Other Machine and engine shops (in Manitoba). Most fold manufacturers, Motor Coach Industries, McGavin's and Weston Bread Companies, Northern Paint, Royal Canadian Mint.

COMPANY NAME: STANDARD MANUFACTURERS SERVICES LIMITED and STANDARD HEAT TREATING LIMITED

MAILING ADDRESS: 125 Pacific Avenue
Winnipeg, Manitoba
R3B 0M1

CONTACT: Rolf Gretschmann **TITLE:** President

CONTACT: R. Pierce **TITLE:** Production Control

TELEPHONE: (204) 942-5269 **FAX:** (204) 942-1467

TYPE OF OPERATION: Double plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1982

PRINCIPAL PRODUCTS OR SERVICES:

5 axis machining, grinding facilities, splining and heat treating

ANNUAL SALES: $2 million **MARKET AREA:** North America

MILITARY CERTIFICATION: AQAP-4 **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 10,000 sq. ft. **PRODUCTION:** 9,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Ford Q101, 5 Axis machining capability

CUSTOMERS INCLUDE: Unisys, Versatile, Motor Coach Industries, New Flyer Industries, Bristol Aerospace, Ford Motor Company

COMPANY NAME: SULLIVAN STRONG SCOTT

MAILING ADDRESS: 1470 Willson Place
Winnipeg, Manitoba
R3T 3N9

CONTACT: B. Ander **TITLE:** General Manager

CONTACT: R. Lapp **TITLE:** Sales Manager

TELEPHONE: (204) 474-1078 **FAX:** (204) 474-1347

PARENT COMPANY: Strong Equipment Corporation

TYPE OF OPERATION: Branch

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1909

PRINCIPAL PRODUCTS OR SERVICES:

Screw conveyors, drag chain conveyors, belt conveyors and idlers, bucket elevators, feeders, bins and hoppers, material handling equipment, commercial heating and ventilation blowers and custom sheet metal fabrication

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 55 **PRODUCTION EMPLOYEES:** 40

TOTAL PLANT AREA: 42,000 sq. ft. **PRODUCTION:** 36,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CNC fabricating equipment using plasma cutting and turret punching. Certified welders to CSA W47.1-1983.

CUSTOMERS INCLUDE: Agricultural implement manufacturers, (Versatile, Valmar, Portage Manufacturing), feed and grain (Cargill, Manitoba Pool, Pioneer, S.W.P., A.W.P.), mining (HBM&S, Inco, Potash Mines in Saskatchewan), pulp and paper (MacMillan Bloedel, Abitibi).

COMPANY NAME: TECHNICAL PRODUCTS INTERNATIONAL

MAILING ADDRESS: 90 Durand Road
Winnipeg, Manitoba
R2J 3T2

CONTACT: Frank Wellink **TITLE:** President

CONTACT: Ric Mellon **TITLE:** Operations Manager

TELEPHONE: (204) 669-6690 **FAX:** (204) 661-8657

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1980

PRINCIPAL PRODUCTS OR SERVICES:

Electronic cable assemblies, epoxy and steel mold tooling

ANNUAL SALES: $1.2 million **MARKET AREA:** Canada & USA

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 27 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 12,000 sq. ft. **PRODUCTION:** 10,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

7 vertical injection molding machines and precision machine shop complete with 2 EAM machines

CUSTOMERS INCLUDE: Electrohome Limited, Elan Cable Systems, Northern Telecom, U.S. Customers; Crest Electronics, Datamyte Corporation, Cardiac Pacemakers Incorporated

COMPANY NAME:	TRIPLE E CANADA LIMITED		
MAILING ADDRESS:	Box 1230 Winkler, Manitoba R6W 4B2		
PLANT ADDRESS:	301 Roblin Boulevard, Winkler		
CONTACT:	P. Ens	**TITLE:**	President
CONTACT:	J. Franje	**TITLE:**	Executive Vice-President
TELEPHONE:	(204) 325-4361	**FAX:**	(204) 325-5241
PARENT COMPANY:	As Above		
TYPE OF OPERATION:	Multi-Plant		
DEGREE OF CANADIAN OWNERSHIP:	100%		
YEAR COMPANY ESTABLISHED:	1965		

PRINCIPAL PRODUCTS OR SERVICES:

Recreational Vehicles, Manufactured Homes, Farm Machinery & Transportation Equipment

ANNUAL SALES:	$55 million	**MARKET AREA:**	N. America/Europe/Japan
MILITARY CERTIFICATION:	N/A	**QA PROGRAM:**	Yes
TOTAL EMPLOYEES:	550	**PRODUCTION EMPLOYEES:**	425
TOTAL PLANT AREA:	500,000 sq. ft.	**PRODUCTION:**	430,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Vacuum wall bonding molded fibreglass, vacuum formed plastics, welding

CUSTOMERS INCLUDE: RV Dealers,, Housing Industry, Agricultural Industry and Federal Government

COMPANY NAME: UNIFLYTE COMPANY LIMITED

MAILING ADDRESS: 2150 Logan Avenue
Winnipeg, Manitoba
R2R OJ2

CONTACT: W. Piche **TITLE:** General Manager

CONTACT: E. Schneider **TITLE:** Plant Manager

TELEPHONE: (204) 633-0480 **FAX:** (204) 633-7663

PARENT COMPANY: Cadorath Plating Company Limited

TYPE OF OPERATION: Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1975

PRINCIPAL PRODUCTS OR SERVICES:

Helicoid flighting, angle and flat rings tunnel arches, auger screws

ANNUAL SALES: $3 million **MARKET AREA:** Canada/United States

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 25 **PRODUCTION EMPLOYEES:** 22

TOTAL PLANT AREA: 15,000 sq. ft. **PRODUCTION:** 13,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

CUSTOMERS INCLUDE: N/A

COMPANY NAME: VANGUARD INDUSTRIES

MAILING ADDRESS: 530 Sheppard Street
Winnipeg, Manitoba
R2X 2P8

CONTACT: A. Sommer **TITLE:** President

CONTACT: D. Hedley **TITLE:** General Manager

TELEPHONE: (204) 633-2546 **FAX:** (204) 694-6059

PARENT COMPANY: Geo. D. Simpson Manufacturing Company (1965) Limited

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1965

PRINCIPAL PRODUCTS OR SERVICES:

"Vanguard" boats, "Skill-Craft" truck caps, custom mould work and contract glass work. Fibreglass products and fibreglass repairs

ANNUAL SALES: $3 million **MARKET AREA:** Canada

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 35 **PRODUCTION EMPLOYEES:** 30

TOTAL PLANT AREA: 48,000 sq. ft. **PRODUCTION:** 46,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Design and creation of moulds, structural repairs to all fibre glass products.

CUSTOMERS INCLUDE: Marine and automobile dealers throughout Canada, Government of Canada

COMPANY NAME: VANSCO ELECTRONICS LIMITED

MAILING ADDRESS: 1305 Clarence Avenue
Winnipeg, Manitoba
R3T 1T4

CONTACT: E. Van Humbeck **TITLE:** President

CONTACT: G. Kost **TITLE:** Marketing

TELEPHONE: (204) 452-6776 **FAX:** (204) 452-7156

TYPE OF OPERATION: Single Plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1980

PRINCIPAL PRODUCTS OR SERVICES:

Custom industrial controls, microprocessor based systems and controls, IBM compatible PC's, industrial and vehicular instrumentation, agricultural monitors, build to prints.

ANNUAL SALES: $5 million **MARKET AREA:** North America

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 45 **PRODUCTION EMPLOYEES:** 20

TOTAL PLANT AREA: 15,000 sq. ft. **PRODUCTION:** 8,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Product development by professional engineers and programmers. Manufacturing of electronic circuits. CAD/CAM and CAE on a local area network, automated surface mount assembly.

CUSTOMERS INCLUDE: Ford New Holland, John Deere, Case I H, Controlled Environments, Canadian Westinghouse, Motor Coach Industries, New Flyer Industries

COMPANY NAME: VERSATILE FARM EQUIPMENT OPERATIONS, FORD NEW HOLLAND CANADA LIMITED

MAILING ADDRESS: Box 7300
Winnipeg, Manitoba
R3C 4E8

PLANT ADDRESS: 1260 Clarence Avenue, Winnipeg

CONTACT: P. Soubry **TITLE:** Chairman of the Board/President

CONTACT: R. Walsh **TITLE:** International Sales Manager

TELEPHONE: (204) 284-6100 **FAX:** (204) 284-9487

PARENT COMPANY: Ford New Holland Canada Limited, a subsidiary of N.H. Geotech n.v., Amsterdam Holland. Ownership is 80% Fiat, SpA., Turin, Italy, and 20% Ford Capital B.V., which is 100% owned by Ford Motor Company, Dearborn, Michigan.

TYPE OF OPERATION: Division of Subsidiary

DEGREE OF CANADIAN OWNERSHIP: 0%

YEAR COMPANY ESTABLISHED: 1951

PRINCIPAL PRODUCTS OR SERVICES:

Versatile/Ford four wheel drive tractors, 100 to 470 horsepower, 100+ horsepower conventional farm tractors, farm loaders and industrial tractor-loader-backhoe.

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 620 **PRODUCTION EMPLOYEES:** 450

TOTAL PLANT AREA: 710,000 sq. ft. **PRODUCTION:** 620,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Extensive and modern CNC shop for precision machining and tooling. CAD/CAM system, design engineering and test track facilities.

CUSTOMERS INCLUDE: Farm and industrial equipment dealers, the forestry industry and government

COMPANY NAME: WESTELL,
A DIVISION OF JANNOCK STEEL FABRICATING COMPANY

MAILING ADDRESS: P.O. Box 792
Winnipeg, Manitoba
R3C 2N5

PLANT ADDRESS: 450 Desautels Street, Winnipeg

CONTACT: D. Taylor **TITLE:** Vice-President/General Manager

CONTACT: H. Harms **TITLE:** Product Sales Manager

TELEPHONE: (204) 233-7133 **FAX:** (204) 235-0796

PARENT COMPANY: Jannock Steel Fabricating Company

TYPE OF OPERATION: Division

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1918

PRINCIPAL PRODUCTS OR SERVICES:

Pressure and non-pressure steel tanks, grain bins and grain handling systems, custom metal fabrication.

ANNUAL SALES: $45 million **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: 1015 as required **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 200 **PRODUCTION EMPLOYEES:** 100 - 200

TOTAL PLANT AREA: 228,000 sq. ft. **PRODUCTION:** 175,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Sheet metal fabrication up to 3/4" plate, certified welders, tank fabrication (up to 30,000 gallons), electrostatic spray painting, epoxy painting and baking, research and development on product design, 600 ton press and 20' power shear and brake.

CUSTOMERS INCLUDE: Agricultural, construction, energy, fuel storage and materials handling industries.

COMPANY NAME: WESTERN PROPELLER (WINNIPEG) LTD.

MAILING ADDRESS: 206 Saulteaux Crescent
Winnipeg, Manitoba
R3J 3W3

CONTACT: T. Hope **TITLE:** Manager

CONTACT: D. Rogers **TITLE:** Plant Foreman

TELEPHONE: (204) 831-8368 **FAX:** (204) 831-8401

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1960

PRINCIPAL PRODUCTS OR SERVICES:

Aircraft propeller and governor repair, overhaul and sales.

ANNUAL SALES: $750,000 **MARKET AREA:** Man., Sask., N.W. Ont., Upper Mid-West US

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 10 **PRODUCTION EMPLOYEES:** 8

TOTAL PLANT AREA: 8,000 sq. ft. **PRODUCTION:** 7,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Transport Canada 111-90; Dry medin stripping; liquid penetrant, magnetic particle and eddy current non-destructive testing.

CUSTOMERS INCLUDE: Commercial and private aircraft operators

COMPANY NAME: WESTLAND STEEL PRODUCTS LTD.

MAILING ADDRESS: P.O. Box 1052
Winnipeg, Manitoba
R3C 2X4

PLANT ADDRESS: 165 Cordite Road, Winnipeg

CONTACT: Leo Cvitkovitch **TITLE:** President

CONTACT: J.W. Geib **TITLE:** Sales Manager

TELEPHONE: (204) 224-1654 **FAX:** (204) 224-5337

TYPE OF OPERATION: Single plant

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1982

PRINCIPAL PRODUCTS OR SERVICES:

Bolts, wheel bolts, sheet metal screws, wood screws, machine screws, clevis pins, eye bolts, U-bolts, threaded rod products, custom heat treating, forging (over 3,000 types of rod components), plating services and speciality fasteners manufactured to the customer's specifications.

ANNUAL SALES: $3.3 million **MARKET AREA:** North America

MILITARY CERTIFICATION: Yes **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 40 **PRODUCTION EMPLOYEES:** 35

TOTAL PLANT AREA: 50,000 sq. ft. **PRODUCTION:** 40,000 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

$5 million in plant and machinery - heat treating, cold heading, roll threading, cut threading, induction hole heading and foaming, punch presses, drilling, and machining equipment. Plating line, heat treat line.

CUSTOMERS INCLUDE: Original equipment manufacturers in transportation, furniture, construction and agricultural industries, general manufacturers, industrial distributors, utilities and governments

COMPANY NAME: WILSON AUTO ELECTRIC LIMITED

MAILING ADDRESS: 600 Golspie Street
Winnipeg, Manitoba
R2K 2V1

CONTACT: Larry Scarth **TITLE:** Controller

TELEPHONE: (204) 667-5535 **FAX:** (204) 663-1017

TYPE OF OPERATION: Head office

DEGREE OF CANADIAN OWNERSHIP: 100%

YEAR COMPANY ESTABLISHED: 1940

PRINCIPAL PRODUCTS OR SERVICES:

Alternators, generators, starters, and service. Parts for automotive, industrial and marine.

ANNUAL SALES: N/A **MARKET AREA:** Worldwide

MILITARY CERTIFICATION: No **QA PROGRAM:** Yes

TOTAL EMPLOYEES: 310 **PRODUCTION EMPLOYEES:** 260

TOTAL PLANT AREA: 98,000 sq. ft. **PRODUCTION:** 91,500 sq. ft.

SPECIAL EQUIPMENTS SKILLS AND OTHER CERTIFICATION:

Custom work

CUSTOMERS INCLUDE: Acklands, Auto Marine Electric, Fort Ignition, Uni-Select